

#### COMPANY MANAGEMENT ACT Statutory Instruments

Revised Edition showing the law as at 30 June 2013

This is a revised edition of the law, prepared by the Law Revision Commissioner under the authority of the Law Revision Act 2014.

This edition contains a consolidation of the following laws—

#### COMPANY MANAGEMENT REGULATIONS

Page 3

 $S.R.O.\ 19/1991\quad ..\quad in\ force\ 14\ June\ 1991$ 

Amended by Act: 12 of 2001 .. in force 1 January 2002 (S.I. 51/2001)

Amended by S.I.: 20/2011 .. in force 28 April 2011



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# Published in 2014 On the authority and on behalf of the Government of The Virgin Islands by The Regional Law Revision Centre Inc.

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#### COMPANY MANAGEMENT REGULATIONS

#### ARRANGEMENT OF REGULATIONS

#### REGULATION

- 1. Short title
- 2. Application form for company management licence
- 3. Application for approval of issue or transfer of shares and other interests
- 4. Application for exemption from approval of transfer of shares and other interests
- 5. Application for approval of directors
- 6. Exemption for persons providing director, officer and nominee shareholder services only
  - SCHEDULE 1: Financial Services Commission Approved Forms and Related Guidelines
  - SCHEDULE 2: Application for Approval of Issue or Transfer of Shares or

Other Interests

SCHEDULE 3: Application for Exemption from Approval of Transfer of

Shares and Other Interests

SCHEDULE 4: Financial Services Commission Guidelines for the

Approved Persons Regime

Revision Date: 30 June 2013

[Statutory Instrument]

#### **COMPANY MANAGEMENT REGULATIONS – SECTION 26**

(S.I.s 19/1991 and 20/2011 and Act 12 of 2001)

#### Commencement

[14 June 1991]

#### **Short title**

1. These Regulations may be cited as the Company Management Regulations.

#### Application form for company management licence

**2.** The application for a company management licence under section 4(1) of the Act shall be made in accordance with Guidelines issued by the Commission pursuant to the Financial Services Commission Act and set forth in Schedule 1. (*Repealed by S.I.* 20/2011, replaced 2010 and amended 2012)

#### Application for approval of issue or transfer of shares and other interests

**3.** The application to be made to the Commission for written approval of the issue, transfer or other disposal of shares or other interests pursuant to section 13(1) of the Act shall be in duplicate in the form set forth in Schedule 2. (*Amended by Act 12 of 2001 and replaced 2010*)

#### Application for exemption from approval of transfer of shares and other interests

**4.** The application to be made to the Commission for exemption from the written approval of the issue, transfer or other disposal of shares or other interests required pursuant to section 13(1) of the Act shall be in duplicate in the form set forth in the Schedule 3. (*Amended by Act 12 of 2001*)

#### **Application for approval of directors**

**5.** The application to be made to the Commission for written approval of the appointment of a director pursuant to section 13(2) of the Act shall be made in accordance with Guidelines issued by the Commission pursuant to the Financial Services Commission Act and set forth in Schedule 4. (Amended by Act 12 of 2001 and replaced 2009)

### Exemption for persons providing director, officer and nominee shareholder services only

- **6.** (1) A person that does not undertake company management business other than the provision of—
  - (a) directors and officers; and
  - (b) nominee shareholders,

for companies, is exempt from the requirement to obtain a licence by virtue of section 3(1) of the Company Management Act.

Revision Date: 30 June 2013

(2) The exemption granted under subregulation (1) does not apply to a company that is the subsidiary of a company management company by virtue of section 4(3A) of the Company Management Act.

(Substituted by S.I. 20/2011)

Revision Date: 30 June 2013

[Statutory Instrument]

#### **SCHEDULE 1**

(Regulation 2)

### FINANCIAL SERVICES COMMISSION APPROVED FORMS AND RELATED GUIDELINES

Issued by the Financial Services Commission pursuant to section 41B of the Financial Services Commission Act and published in accordance with the Financial Services (Approved Forms Publication) Regulations.

Approved by the Board of Commissioners	26 October 2009
Issued by the Financial Services Commission	30 March 2010
Published (Official Gazette)	27 May 2010
Commencement Date	31 March 2010

AMENDED BY FINANCIAL SERVICES COMMISSION APPROVED FORMS AND RELATED GUIDELINES (AMENDMENT) GUIDELINES 2012 (with effect from 1 February, 2012) (Published in *Gazette* 9 February 2012)

**CONTENTS** 

#### Introduction

#### **GUIDELINES**

- 1. Application
- 2. Definitions
- 3. Division of approved forms
- 4. Completing approved forms
- 5. Attachments to applications
- 6. Providing additional information
- 7. Effecting corrections to completed application form
- 8. Requiring additional information
- 9. Electronic filing
- 10. When application considered to be properly filed
- 11. Payment of fees
- 12. Attestation
- 13. Processing applications
- 14. Submission of completed applications

[Statutory Instrument] Revision Date: 30 June 2013

**SCHEDULE** 

General Part: Application for a licence or certificate as a

Financial Services Business Provider (General)

Part 1: Application for a licence or certificate as a Financial

Services Business Provider

Part 2: Additional information required in the case of a

Banking and Fiduciary Services Business Licence

Application

Part 3: Additional information required in the case of an

Insurance Licence Application

Part 4: Additional information required for application for

an Investment Business licence, Recognition and

Registration of Mutual Funds and Related

Functionaries

Part 5: Additional information the Applicant wishes to

provide

Part 5A: Director's/Trustee's Certificate

Part 6: Declaration

#### INTRODUCTION

Section 41B of the Financial Services Commission Act, ("the Act") empowers the Commission to approve forms for the purposes of the regulatory legislation. When such forms are approved by the Commission, they are to be published in the manner specified in regulations made pursuant to section 62(2) of the Act. The Financial Services (Approved Forms Publication) Regulations provide that such approved forms are to be published in the *Gazette* and on the Commission's website. These statutory requirements in relation to the forms outlined in the Schedule hereto have been adhered to.

It is therefore a requirement that any person wishing to submit an application to the Commission in respect of a licensed business activity must do so utilising the approved forms outlined in the Schedule. Applicants are to be guided by the guidelines provided hereunder and any Applicant who may be uncertain as to the requirement or meaning of any subject contained in or connected with any approved form should consult the Commission for clarification.

All parts of the approved forms as applicable to an Applicant for any specific licensable business must be properly and accurately completed. No information should be provided which has the effect of misleading the Commission in its consideration of an application. It should be noted that the approved forms outlined in the Schedule are designed to facilitate the receipt and efficient consideration of all applications for licences and certificates. This process would be immensely aided and progressed in a timely manner if complete and accurate information is provided at the time of submission of an application.

The Commission has been moving towards an electronic filing system and Applicant's are encouraged to submit their applications electronically. Where attachments to an application cannot be forwarded in electronic form, the hard copies thereof must be submitted at the time or shortly after the submission of the electronic application. It is expected that once the

relevant electronic filing system of the Commission is fully functional, all future applications would be received and processed electronically.

The Schedule is divided into a General Part and 6 specific parts. The General Part guides Applicants with respect to the specific Parts applicable to them which they must complete. In addition, each specific Part outlines its scope of application consistent with the instructions for completion provided in the third column of the General Part. The last Part on declarations must be completed by all Applicants where applicable and completion of the fifth Part is optional. (*Amended 1 February 2012*)

#### GUIDELINES

#### **Application**

- 1.1 These Guidelines apply in relation to the approved forms outlined in the Schedules. In completing an approved form, every Applicant is required to have regard to these Guidelines to assist them in properly completing the approved forms applicable in their case.
- 1.2 The approved forms generally relate to applications for licences under the regulatory legislation as provided in the first column of the General Part. While segregated portfolio companies are incorporated or registered under the BVI Business Companies Act, approval must first be obtained from the Commission and hence the need for compliance with the application process outlined hereunder.
- An application for incorporation as a segregated portfolio company must be accompanied by an application for recognition or registration as a mutual fund, and must be submitted at the same time. In such a case the Applicant should tick the relevant boxes in the General Part of the Schedule in relation to the recognition or registration of a mutual fund as well as the incorporation as a segregated portfolio company. In this regard, there is no need to complete the same forms twice.
- While the approved forms outlined in Parts 1 through 5 of the Schedule generally relate to applications for licences under the regulatory legislation, some post-licensing transactions are also required to be carried out using an approved form as stipulated in the relevant regulatory legislation. The submission of a director's/trustee's certificate at the time of submission of a licensee's audited financial statements is one such post-licensing transaction and must be submitted using the approved form as provided for in Part 5A of the Schedule. (*Inserted by amendment 1 February 2012*)

#### **Definitions**

- 2.1 For the purposes of completing an approved form, an Applicant should have regard to these definitions—
  - "approved form" means a form outlined in the Schedule as applicable in relation to an application for a licence;
  - "Commission" means the Financial Services Commission established under section 3(1) of the Financial Services Commission Act;
  - "licence" means an authorisation, licence, registration or recognition issued or granted under a regulatory legislation for purposes of carrying out financial

Revision Date: 30 June 2013

services business as defined in section 2(1) of the Financial Services Commission Act;

- "licensee" means a person that holds a licence;
- "regulatory legislation" means any financial services legislation that is listed in Part I of Schedule 2 of the Financial Services Commission Act;
- "senior officer" has the meaning assigned to it in the Regulatory Code and the Approved Persons Regime.
- 2.2 Any term not defined in these Guidelines will be construed in accordance with the provisions of the Financial Services Commission Act and/or a relevant regulatory legislation.
- 2.3 Any reference to "application form" will be construed to relate to the approved form.
- Any reference to "licence" will be construed to include a "certificate" as the context requires.

#### Division of approved forms

- 3. The approved forms are divided as follows—
  - (a) General Part: this Part outlines the applicable regulatory legislation, the type of authorisation that is being sought by an application and the instructions that guide the Applicant on the additional Parts of the Schedule to be completed;
  - (b) Part 1: this Part is to be completed by all Applicants;
  - (c) Part 2: this Part requires additional information to be provided in the case of an application for a banking or fiduciary services business licence;
  - (d) Part 3: this Part requires additional information to be provided in the case of an application for insurance licence;
  - (e) Part 4: this Part requires additional information to be provided in the case of an application for an investment business licence, recognition and registration of mutual funds and licensing of related functionaries under the Securities and Investment Business Act;
  - (f) Part 5: this Part is of general application in relation to all applications and provides an avenue for Applicants to volunteer information which may assist with the consideration of their applications or simply be of interest to the Commission;
  - (fa) Part 5A: this Part is to be completed by a director or trustee of a licensee or public fund (where applicable) at the time of submission of the licensee's or public fund's audited financial statements; and (*Inserted by amendment 1 February 2012*)
  - (g) Part 6: this Part provides a declaration form which every Applicant must subscribe to.

#### **Completing approved forms**

- 4.1 Every applicable Part of the Schedule with respect to an application is to be fully and accurately completed before the application is filed with the Commission. Where an Applicant is uncertain regarding the information to be provided in respect of any particular Part, he or she should seek clarification from the Commission.
- 4.2 Where any information required in or in respect of an approved form is not available or known to an Applicant, then the Applicant should state so. It would not assist the processing of an application where information supplied in relation thereto cannot be properly defended or attested.
- 4.3 Where information that is required to be provided in an approved form does not apply in respect of an Applicant, that should be stated in the application. However, it should be noted that if, upon consideration of the application, the Commission forms the view that the information is indeed required, the Applicant will be notified accordingly and the processing of the application will be discontinued until the required information is provided.
- 4.4 Where in respect of a particular question on the form the required response is not applicable to an Applicant, this should be noted on the form by the words "not applicable" or "n/a".

#### Attachments to applications

- Where information required in an approved form is in the form of a separate document or is required to be attached to an application, the document is to be attached to the application form. Every attachment must be appropriately and, where necessary sequentially, marked through numbering or lettering in the form of exhibits in order to enable proper reference and to facilitate the consideration of an application. In this regard, it might be considered helpful to separately provide a table of contents outlining the title and order of the documents attached to an application.
- 5.2 Where an application is filed electronically online but its attachment is contained in a separate compact disc or other electronic storage device, the compact disc or other electronic storage device must be submitted to the Commission either at the time of filing the application electronically online or shortly thereafter. It should be noted that an application will not be considered as filed until all the relevant attachments are received by the Commission.
- 5.3 Where the responses to any questions that fall under the same paragraph heading in the approved form require the Applicant to provide the details of the responses as an attachment to an application, the details of the responses may be contained in a single attachment, but shall be separated and numbered or lettered in a manner that would enable the Commission to easily decipher which particular questions the detailed responses relate to. This does not apply to questions that fall under different paragraph headings of the approved form, responses to which must be contained in separate attachments.

#### **Providing additional information**

6.1 It is open to every Applicant who considers it necessary or helpful to the consideration of an application or for any other reason to provide additional

- information not specifically requested in an approved form by providing that information in Part 5 of the Schedule.
- 6.2 Full and accurate disclosure is essential to the due processing of an application. In this regard, it is incumbent on an Applicant to disclose the details of any significant event that has occurred prior to the filing of an application which may be relevant to the proper determination of the application. If the Applicant is uncertain as to whether or not the event concerned may be relevant, then the details of the event should be provided in Part 5 of the Schedule for the Commission's consideration.
- 6.3 If, following the filing of an application (but before a licence is granted), a significant event occurs that the Applicant is aware of and which might affect the Commission's consideration of the application, the Applicant must notify the Commission of the event by providing the details thereof.

#### Effecting corrections to completed application form

- 7.1 If, after filing an application, an Applicant becomes aware that information provided in or in relation to the application has changed or is inaccurate or may be misleading, the Applicant is required to notify the Commission of that fact forthwith and, in any case, not more than 3 days after becoming so aware. The Applicant should identify the changed, inaccurate or misleading information and provide the changed or accurate information.
- 7.2 If it comes to the knowledge of the Commission after granting a licence that the Applicant had been aware of any changed, inaccurate or misleading information in or in relation to the application prior to the granting of the licence which, had the Commission been notified of in a timely manner, might have affected the Commission's decision with respect to the application, the Commission may rescind its grant of the licence and/or exercise any of its powers, including taking enforcement action, under the Financial Services Commission Act.

#### Requiring additional information

8. It should be noted that the Commission, in the exercise of its general powers to determine fitness and propriety, reserves the right to seek clarification or request additional information from an Applicant. Where such a clarification is sought or request is made, consideration of the relevant application may be suspended until the clarification sought or requested information is received. It is therefore essential that where, for any reason, clarification sought or requested information is not available or cannot be provided, that fact is notified to the Commission as quickly as possible in order to enable the Commission to dispose of the application appropriately.

#### **Electronic filing**

- 9.1 The Commission encourages the completion and submission of applications online utilising the approved forms provided on the Commission's website. When the Commission's online filing system is fully rolled out and functional, no application shall be received or considered to be properly filed unless it is processed electronically online.
- 9.2 Where, for any reason, an attachment of a supporting or other required document is contained in a compact disc or other electronic storage device which cannot be

Revision Date: 30 June 2013

[Statutory Instrument]

transmitted online, the Applicant shall act in accordance with paragraph 5.2 above

#### When application considered to be properly filed

10. The Commission will consider an application received by it to be fully completed and ready for processing when all the required applicable information in respect of the application is provided. However, this does not derogate from any request the Commission may make for the provision of further or additional information or documents. In such a case, the completed application will be retained for processing pending receipt of the further or additional information or documents requested.

#### Payment of fees

11. Every application filed with the Commission must be accompanied by the requisite fee applicable in relation to the application. No application shall be processed by the Commission unless the fee payable is received.

#### Attestation

- 12.1 Every application must contain the declaration outlined in Part 6 of the Schedule. It must be properly signed by a director, manager or other equivalent functionary or proposed functionary of the Applicant and all the required information must be provided. Where available, it is acceptable to append the Applicant 's seal on the declaration in addition to the functionary's signature. However, the seal must not be so appended as to conceal or obliterate any word of or the signature on the declaration.
- 12.2 The contact details of the person making the declaration should contain the person's physical address, his or her telephone and facsimile numbers and his or her email address. However, the Commission will not insist on the provision of a facsimile number or an email address where the person signing the declaration does not have one. It should be noted nevertheless that the provision of such information is essential in facilitating the processing of an application, especially where the Commission finds the need to communicate information and/or documents on an urgent basis.

#### **Processing of applications**

- 13.1 All completed applications received by the Commission will be processed by the relevant Division to which the application relates for the consideration of the Commission's Licensing and Supervisory Committee.
- 13.2 The Commission will endeavour to process all completed applications and communicate the Commission's decisions to the Applicants in a timely manner within the framework of the Commission's *Performance Accountability and Supervisory Service Standards*.

#### **Submission of completed applications**

14. All completed applications, along with supporting documents and/or other attachments should be addressed to the Financial Services Commission at the address outlined in the General Part of the Schedule for the attention of the

appropriate Division of the Commission which has responsibility for the subject matter of the application.

#### **SCHEDULE**

GENERAL PART

### APPLICATION FOR A LICENCE OR CERTIFICATE AS A FINANCIAL SERVICES BUSINESS PROVIDER (GENERAL)

Financial Services Commission,	Date:
For the Attention of (Division)	
Pasea Estate, Road Town,	Ref:
Tortola	
BRITISH VIRGIN ISLANDS	

Re:

We attach our application hereunder:

Legislation	egislation Type of authorisation being sought (Tick the applicable type)		Instructions for completion
		General Banking	
Section 4(1) of		Restricted Class I Banking	
the Banks and		Restricted Class II Banking	
Trust Companies Act		Class I Trust	Complete Parts 1,
		Class II Trust	2 & 6
		Class III Trust	
		Class II Restricted Trust	
		Class III Restricted Trust	
Section 17C(1) of the Banks and Trust Companies Act		Director's/Trustee's Certificate	Complete Part 5A
Section 4(1) of the Company Management Act		Company Management	Complete Parts 1 & 6
Section 17C(1) of the Company Management Act		Director's/Trustee's Certificate	Complete Part 5A
		Category A, B, C and D Insurer	
Section 12 of the		Insurance Agent	Complete Parts 1,
Insurance Act		Insurance Broker	3 & 6
		Insurance Manager	
		Loss Adjuster	

Rev

VIRGIN ISLANDS	C	ompany Management Regulations	1
sion Date: 30 June 2013			[Statutory Instrumer
Legislation		Type of authorisation being sought (Tick the applicable type)	Instructions for completion
Section 57(1) of the Insurance Act		Director's/Trustee's Certificate	Complete Part 5A
Section 6 of the Securities and Investment Business Act		Category 1 – Dealing in Investments Sub-category A – Dealing as Agent Sub-category B – Dealing as Principle	
Dusiness rec		Category 2 – Arranging Deals in Investments	
		Category 3 – Investment Management	
		Sub-category A – Managing Segregated Portfolios (excluding Mutual Funds)	
		Sub-category B – Managing Mutual Funds	
		Sub-category C – Managing Pension Schemes	
		Sub-category D – Managing Insurance Products	
		Sub-category E – Managing Other Types of Investment	
		Category 4 – Investment Advice Sub-category A – Investment Advice (excluding Mutual Funds)	Complete Parts 1, 4 and 6
		Sub-category B – Investment Advice (Mutual Funds)	
		Category 5 – Custody of Investments Sub-category A – Custody of Investments (excluding Mutual	

Funds)

Funds)

Funds)

Funds)

Investments (excluding Mutual

Investments

Sub-category A – Administration of

Sub-category B – Administration of

Category 7 – Operating an Investment

Exchange

Investments (Mutual

Investments (Mutual

Sub-category B – Custody of

Category 6 – Administration of

Legislation	Тур	e of authorisation being sought (Tick the applicable type)	Instructions for completion
Section 71(1) of the Securities and Investment Business Act		Director's/Trustee's Certificate	Complete Part 5A
Sections 4 and 12 of the Mutual Funds Regulations (Applicable upon enactment and operation of the Mutual Funds Regulations)		Mutual Fund – Private Mutual Fund – Professional Mutual Fund – Public Recognised Foreign Fund	Complete Part 1 Q.1-5,10,11,15, and Parts 4 and 6 Complete Part 1 Q.1-5, 9-11,15,16 and Parts 4 and 6
Section 3 of the Segregated Portfolio Companies Regulations		Segregated Portfolio Company (Mutual Funds)  Registration  Incorporation  Notification of creation of a segregated portfolio  Approval to create a segregated portfolio	Complete Part 1 Q.1-5,10,11,15, (also 9 & 16 if in relation to a Public Fund), Part 4 and Part 6 Complete Part 1 Q.1-5,10,11,15, (also 9 & 16 if in relation to a Public Fund), Sections 3 and 4 of Part 4, and Part 6
Section 9 of the Financing and Money Services Act		Financing Business Money Services Business	Complete Parts 1 & 6

NB: Please note that any Applicant may complete Part 5

### APPLICATION FOR A LICENCE OR CERTIFICATE AS A FINANCIAL SERVICES BUSINESS PROVIDER

PART 1: TO BE COMPLETED BY ALL APPLICANTS

Name of Applic	ant	
el:	Fax:	E-mail:
Name of Registe	ered Agent	
Tel:	Fax:	E-mail:
Name of Person		different from 1 or 2 above)
Гel:	Fax:	E-mail:
. Addresses		
Principal Office in	n the Virgin Islands	Registered Office
Principal Office in	the Virgin Islands	Registered Office
Principal Office in	n the Virgin Islands	Registered Office
Principal Office in	n the Virgin Islands	Registered Office

tory Instrument] Revision

5.	Constitutional Documents
	Date of Incorporation/Registration
	Place of Incorporation/Registration
	Registration or Incorporation Number
	Provide as an attachment and properly marked, the following (as applicable)—
	(i) Certificate of Incorporation/Limited Partnership (certified by Registry of Corporate Affairs)
	(ii) Memorandum of Association
	(iii) Charter/Articles of Association
	(iv) Trust Deed
	(v) Partnership Deed
	(vi) Evidence of Good Standing
6.	Experience in relevant business
	Does the Applicant or some other person in an employment Yes □ No □ relationship with the Applicant possess practical experience in the relevant business? If Yes, please provide as an attachment and properly marked, evidence of the practical experience.
7.	Applicant's Business Record
7.1	Does the Applicant conduct or carry out financial services business from jurisdictions outside of the Virgin Islands?
	Yes: No:
	If Yes, please provide below details of the address outside the Virgin Islands that financial services business is carried out from.

7.2	Please indicate below the countries or territories in which the Applicant intends to carry out financial services business.
7.3	Has the Applicant applied to regulatory authorities in other jurisdictions?  Yes: No: No:
	If Yes, please provide details below:
8.	Ownership Structure/Group Structure (Applicable also for change in ownership/group structure)
8.1	Shareholders and Controllers
	Please provide information relating to the legal owner of the Applicant by listing all

Please provide information relating to the legal owner of the Applicant by listing all shareholders and controllers of the Applicant. For each person not yet approved by the Commission Form A of the Approved Persons Regime is required to be appended to the Application and properly marked.

Shareholder's/ Controller's Name	No. of Shares	Type of Shares	Nominal or Par value of Shares	% of the voting rights exercisable directly or	For Official Financial Services Commission
			of Shares	indirectly (where applicable)	Use Only
				11 /	Approved (Y/N)

(Note: Continue on a separate sheet if required)

[Statutory Instrument] Revision Date: 30 June 2

8.2	Status of Shares			
	Are any of the shares su	ubject to a charge, lien or other	encumbrance?	
	Yes No			
	If Yes, please provide binformation.	below details of the charge, lier	n, etc., including b	eneficiary
8.3	Corporate Shareholders	,		
		ders listed in question 8.1 at e(s) of the individuals represe lowner of the shares.		
	Name of Corporate Shareholder	Name of individual representing the Corporate Shareholder	Name of Beneficial Owner	For Official Financial Services Commission Use Only
				Approved (Y/N)
8.4	Trust Relationships			
		ed/to be owned by a Trust(s), pne following information:	lease provide as a	ttachments

Information Required		Enclosed?			
		No	N/A		
Copy of the Trust Deed					
Copy of any supplement Deeds removing or adding					
beneficiaries					
Copy of any supplement Deeds or Appointment and Retirement					
of Trustees					
Names and addresses of the beneficiaries					
Names and current address of the settlor(s)					
Names and current addresses of the trustee(s)					
Name and address of the relevant supervisory body that					
regulates the trustee					
Relationship of the settlor to the beneficiaries					

3.5		ust(s) identified in questicise significant influence	ion 8.4, please detail any other parties who over the Trust(s).
Naı	me	Address	Capacity
_ 1003	<del></del>		Сарастој
		I	
		FOR OFFIC	CIAL USE ONLY
		oproval of any sharehol	ders/controllers listed under 8.1 or
			• • • • • • • • • • • • • • • • • • • •

Revision Date: 30 June 2013

#### 9. Approved Persons

#### 9.1. Directors and Senior Officers of the Applicant

List all the Directors and Senior Officers of the Applicant. For each person not yet approved by the Commission Form A of the Approved Persons Regime is required to be appended to the Application properly marked.

Name	Position(s) held (e.g. Director, Manager, or equivalent position)  Number

(Note: Continue on a separate sheet if required)

#### 9.2 Corporate Directors

If any of the directors listed above are corporate directors, please provide the name(s) of the individual directors representing each corporate director. If any corporate director is represented by an individual who is not a director, this name must also be provided.

Name of Corporate Director	Name of director/individual representing the Corporate Director

#### 10. Financial Statements and Auditors

10.1 F1	nanciai Statements			
10.1.1.	Proposed first accounting period:	Start (dd/mm/yyyy)//		
		End (dd/mm/yyyy)//		
10.1.2.	Proposed Financial Year End: (day/mor	nth)		
10.1.3.	Please indicate the accounting standard to be used by the Applicant:			
	·			

10.2	Auditors/Actuaries (the latter in the case of an application for a long-term insurer)
	Please provide below the name and address of, and attach a letter properly marke from, the intended or proposed Auditors/Actuary confirming their willingness to a for the Applicant.
10.3	Submission of Application for Auditor/Actuary
	Where an Auditor/Actuary has expressed willingness to act for Yes \( \simegp \) No \( \simegp \) the Applicant, has an application been submitted on the Auditor's/Actuary's behalf? (NOTE: This is not required for auditors of private and professional funds)
11.	Solicitors/Legal Advisers (if any)
	Please provide below the name and address of, and attach a letter properly marke from, the Solicitors/Legal Advisers confirming their willingness to act for the Applicant. (Please note the Solicitors/Legal Advisers must be independent fro directors and shareholders)
12.	Compliance Procedures
	Attach and properly mark, a copy of the Applicant's draft compliance manual which should include client acceptance procedures and know-your-customer policies.
13.	Financial Resources and Insurance Arrangements
13.1	Paid up capital (information to be provided where applicable)
	Intended paid up capital at time business commences  US\$
	Provide as an attachment and properly marked—
	<ul><li>(a) an undertaking in writing to contribute capital before or at the tin Applicant commences business; or</li></ul>
	(b) a guarantee in writing and under seal from the holding or parent of the Applicant or other company that capital will be contributed and set aparticle before or at the time Applicant commences business.

Proceedings

compromise

Revision Date: 30 June 2013

13.2.	Statement of capital held in other companies				
	Provide as an attachment and properly marked, a statement of capital of any other company held, directly or through a subsidiary, as an asset of the Applicant.				
	If none, please state so here				
13.3.	Statement of assets and liabilities (where Applicant has been estab of more than one month prior to application)	lished f	or a per	riod	
	Provide as an attachment and properly marked, a statement of t liabilities as at the end of the month prior to the submission of th certified by a director or senior officer of the Applicant.				
13.4.	Accounts of holding company				
	Provide as an attachment and properly marked, annual accounts, duly audited and certified, of the holding company of the Applicant for the preceding 3 years, if applicable.				
13.5.	Professional Indemnity Cover	-	<b>N</b> T		
		es ⊐	No □		
	If Yes, provide as an attachment and properly marked, details of the cover and include a copy of the policy schedule.				
14.	Business plan				
	Provide as an attachment and properly marked, a business plan outlining the background of the Applicant, planned areas, business development and objectives, management structure and operations, sources of business, operating policies and internal controls, and financial projections confirmed by auditor (where applicable).				
15.	Regulatory or other action against the Applicant				
	State whether the Applicant has been the subject of any of the following and, if so,				
	provide full details including reasons.	Yes		No	
	Refusal of an application for registration, licensing, recognition or authorisation by any authority in any country or jurisdiction?				
	Suspension, cancellation or revocation of registration, licence or certificate, recognition or authorisation by any authority in any country or jurisdiction				
	Regulatory or enforcement action by any authority in any country or jurisdiction				

relating to receivership or creditors'

Revision Date: 30 June 2013

[Statutory Instrument]

Provide as an attachment and properly marked, details for any of the questions above to which you have answered yes.

16.	Fitness and Propriety	Yes	No
	Has the Applicant or any of its officers at any time been convicted of any criminal offence by any court in the Virgin Islands or elsewhere?		
	Is the Applicant or any of its officers currently the subject of a criminal investigation or an extradition request?		
	Has the Applicant, in the last 10 years, been censured or disciplined by any professional body to which it belongs or belonged, or any of its officers been dismissed from office or employment or refused entry to any profession or occupation in the Virgin Islands or elsewhere?		
	Has the Applicant or any of its officers, in the last 10 years, filed for bankruptcy or been adjudicated bankrupt by a court in the Virgin Islands or elsewhere?		
	Has the Applicant or any of its officers at any time failed to satisfy any debt due and payable from the Applicant or officer as a judgment-debtor under an order of a court in the Virgin Islands or elsewhere?		
	Has the Applicant or any of its officers, in the last 10 years, been found liable in a civil suit which elicited dishonest or unlawful conduct?		
	Has the Applicant or any of its officers, in connection with the formation, control or management of any corporate, partnership or unincorporated institution, within the last 10 years, been adjudged by a court in any jurisdiction civilly liable for any fraud, malfeasance or other misconduct towards such a body or company, or towards any members thereof?		
	Has any body corporate, partnership or unincorporated institution with which the Applicant was associated as a director, shareholder or controller, anywhere, been compulsorily wound up or made any compromise or arrangement with its creditors where they did not receive or have not yet received full settlement of their claims, either while the Applicant was associated with it or within one year after the Applicant ceased to be associated with it?		
	Has any body corporate, partnership or unincorporated institution with which the Applicant was associated as a director, shareholder or controller, anywhere, been fined or censured by any securities commission, banking commission or any similar regulatory commission or body?		

Note: If the answer to any of the above questions is Yes, full details of the response must be provided as an attachment to the Application.

#### 17. Additional Information

Provide as an attachment and properly marked, details of any other matter which you reasonably believe may be relevant to the assessment of the fit and proper status of the Applicant.

#### 18. References

(required only where Applicant has been established for a period of more than one month prior to filing Application)

Provide as an attachment and properly marked, 2 references for the Applicant, one of which must be from a regulated entity either in the Virgin Islands or elsewhere.

### PART 2: ADDITIONAL INFORMATION REQUIRED IN THE CASE OF A BANKING OR FIDUCIARY SERVICES BUSINESS LICENCE APPLICATION

19.	Registered Office/Registe	ered Agent Serv	ices			
	Please indicate if the Applicant intends to provide any of the following services:					
	Registered Office Registered Agent					
20.	<b>Authorised Agents</b>					
	Please provide below the n act as Authorised Agents for			of persons who have	been appointed to	
Na	me of Authorised Agent			ldress, Telephone, Fax dress	and E-mail	
21.	Subsidiary companies of	Applicant (to b	e in	cluded in the licence	)	
21.1	List below all the subside the licence.	diary companies	of t	he Applicant that are	to be included in	
	Name	Principal Offi	ce	Registered Office	Activity	

#### 21.2. Due Incorporation of Subsidiary Companies

Name of Subsidiary		For Financial Services Commission use only
Date of Incorporation		
Place of Incorporation		
Registration or Incorporation Number		
Please attach and properly mark, the following:	Certificate of Incorporation	
	Memorandum of Association	
	Charter/Articles of Association	
	Evidence of Good Standing (where applicable)	

Name of Subsidiary		For Financial Services Commission use only
Date of Incorporation		
Place of Incorporation		
Registration or Incorporation Number		
Please attach and properly mark, the following:	Certificate of Incorporation	_
	Memorandum of Association	
	Charter/Article s of Association	
	Evidence of Good Standing (where applicable)	

Revision Date: 30 June 2013

[Statutory Instrument]

Name of Subsidiary		For Financial Services Commission use only
Date of Incorporation		
Place of Incorporation		
Registration or Incorporation Number		
Please attach and properly mark, the following:	Certificate of Incorporation	
	Memorandum of Association	
	Charter/Articles of Association	
	Evidence of Good Standing (where applicable)	

Name of Subsidiary		For Financial Services Commission use only
Date of Incorporation		
Place of Incorporation		
Registration or Incorporation Number		
Please attach and properly mark, the following:	Certificate of Incorporation	
	Memorandum of Association	
	Charter/Articles of Association	
	Evidence of Good Standing (where applicable)	

For Financial Services Name of Commission Subsidiary use only Date of Incorporation Place of Incorporation Registration Incorporation Number Please attach and properly Certificate of mark, the Incorporation following: Memorandum of Association Charter/Articles of Association Evidence of Good Standing (where

applicable)

Name of Subsidiary		For Financial Services Commission use only
Incorporation		
Place of Incorporation		
Registration or Incorporation Number		
Please attach and properly mark, the following:	Certificate of Incorporation	
	Memorandum of Association	
	Charter/Articles of Association	
	Evidence of Good Standing (where applicable)	

#### 22. Subsidiary companies of Applicant (not to be included in the licence)

List below all the subsidiary companies of the Applicant that are NOT to be included in the licence.

Name	Principal Office	Registered Office	Activity

#### 23. Additional Banking Licence Requirements

In the case of an application for a Banking license, the following additional information must be provided with the Application—

- (1) A letter from the home supervisory authority, in the case of an Application to establish a branch or subsidiary, confirming its satisfaction with the Application to establish a branch or subsidiary by the Bank, subject to its supervision.
- (2) A Business Plan which must include the following information—
  - A. Business objectives and rationale for the proposed operation outlining—
    - (i) Background;
    - (ii) Market Environment;
    - (iii) Strategic Objectives; and
    - (iv) Financial Objectives.
  - B. Management structure and operations outlining—
    - (i) Overview of management structure;
    - (ii) Group structure;
    - (iii) Head office/parental support;
    - (iv) Staffing; and
    - (v) Location.
  - C. Business Development outlining—
    - (i) Overall objectives;
    - (ii) Source(s) of funding;

Revision Date: 30 June 2013

- (iii) Products/types of assets;
- (iv) Off balance sheet operations;
- (v) Investment business; and
- (vi) Marketing Strategy.
- D. Financial Projections (3 years) outlining—
  - (i) Balance Sheet;
  - (ii) Income Statement;
  - (iii) Assumptions; and
  - (iv) Sensitivity Analysis.
- E. Operating Policies outlining—
  - (i) Capital adequacy;
  - (ii) Liquidity;
  - (iii) Risk concentration (i.e. large exposures, country risk); and
  - (iv) Risk management (i.e. limits, financial controls).
- F. Internal Controls outlining—
  - (i) General control environment;
  - (ii) Management information; and
  - (iii) Internal audit.

proposed increase.

Revision Date: 30 June 2013 [Statutory Instrument]

### PART 3: ADDITIONAL INFORMATION REQUIRED IN THE CASE OF AN INSURANCE LICENCE APPLICATION

24.	Name and Address of Insurance Manager/Agent						
	Please provide below the name and address of, and attach a letter properly marked, from, the Insurance Manager/Agent confirming his or her willingness to act for the Applicant.						
25.	State whether the Applicant insurer proposes to carry on insurance business:						
	(Tick one) In the Territory (domestic business)  From within the Territory  In and from within the Territory.  □						
26.	Financial Projections						
	Provide as an attachment and properly marked, 5 year financial projecti	ons.					
27.	Contributed capital	Yes	No				
	Has the whole of the capital been contributed in cash?						
	If the answer is No, provide as an attachment and properly marked, deta has not been the case.	ils of w	hy this				
28.	Increase in capital	V.	NT.				
	Does the Applicant intend to increase the contributed capital before commencing to carry on the insurance business for which the Application is being made?	Yes □	No				
	If the answer is Yes, provide as an attachment and properly marked, details of the						

Revision Date: 30 June 2013

#### 29. Classes of Business

State what classes of	general or	long-term	business th	ne Applic	cant insurer	proposes to
carry on. (Tick as ma	any as are a	pplicable)				

	carry on. (Tick as many as are app	olicable)						
	General Business Motor Insurance		Annuity Busines					
	Property Insurance		Life Insurance, e investment-relat insurance					
	Liability Insurance		Investment-relatinsurance	ed life				
	Pecuniary Insurance Marine and Aviation Insurance Accident and Health Insurance		Permanent Health Insurance					
	Note: Approval will not be granted and long-term insurance business.		cants seeking to co	nduct both gen	eral			
30.	Other business			Yes	No			
	Is the Applicant carrying on or proposing to carry on any other business? If so, provide as an attachment and properly marked, details of that other business.							
	If the Applicant answers Yes, are the accounts, assets and liabilities related to insurance being kept separate and distinct from those of such other business?							
31.	Additional Requirements for Bus	siness Pla	n for Insurance P	roviders				
	(1) General description outlining	;						
	• Feasibility study							
	(2) Marketing outlining:							
	(i) Planned areas and ty	pe of busi	ness;					
	(ii) Method of solicitation	on; and						
	(iii) Source of business.							
	(3) Technical outlining:							
	(i) Classes and types of	policy (st	andard, claims mad	de/occurrence)	· ,			
	(ii) Details of underwriting	ing;						
	(iii) Claim and accounting	ıg techniqu	ies;					
	(iv) Deductibles/Excess/	Retention;						
	(v) Reinsurer(s) names,	limits and	premiums (provid	e accounts if p	ossible);			
	(vi) Stop loss or excess p	orotection;						
	(vii) Past history of book	(s) of busin	ness;					

(viii) Proportion of unrelated business;

[Statutory Instrument]

- (ix) Underwriting guidelines; and
- (x) Commission structure.
- (4) Investment strategy outlining:
  - (i) Dividend policies; and
  - (ii) Details of any loans.
- (5) 5 Year Financial projections.
- (6) Endorsement for intermediaries.

PART 4: ADDITIONAL INFORMATION REQUIRED FOR APPLICATION FOR AN INVESTMENT BUSINESS LICENCE, RECOGNITION AND REGISTRATION OF MUTUAL FUNDS AND RELATED FUNCTIONARIES

SECTION 1 – General Requirements (This section to be completed by all persons applying for a licence under the Securities and Investment Business Act)

32.	<b>Address of the Applicant's place(s) of business</b> (i.e. registered office and, if applicable, other place of business) in the BVI.
33.	The address of any place(s) of business that the Applicant may have outside the BVI.
34.	Authorised Representative
	Provide the name and address of the Authorised Representative that has been appointed to act on behalf of the Applicant.

Revision Date: 30 June 2013 [Statutory Instrument]

# SECTION II - Additional Information Required for Managers, Administrators or Managers/Administrators

35.	State below the name and address of the Regulatory Authority(ies) to which Applicant or Applicant's group companies report					
36.	Services To Be	Provided				
				nagers/administrators will separate sheet if necessary).		
	Fund name of Mutual Fund	Public, Private or Professional	Jurisdiction of Domicile	Services to be Provided		

Note: Copies of all sub-delegation agreements must be provided where management or administrative services are sub-delegated to other persons.

## 37. Resourcing

Provide as an attachment and properly marked, a description of the human resources and administrative facilities available to the Applicant, including details of the use of information technology. Also include details of any data security and back-up arrangements.

atutory Instrument] Revision Date: 30 June 2013

38.	Bankers
	State below the name and address of the bank(s) with which the manager/administrator will maintain client's money accounts (indicate the main bankers) and which the Applicant would utilise for the performance of its day to day activities, including the collection of fees.
SEC	TION III – Fund Recognition or Registration (General)
39.	Name of Fund/SPC:
40	
40.	Type of Fund: Public Private Professional
41.	<b>Legal Constitution of Fund:</b> (Attach and properly mark all copies of the Fund's constitutional documents)
	☐ Company ☐ Partnership ☐ Unit Trust
	☐ Segregated Portfolio Company
42.	Country or jurisdiction where legally constituted:
43.	Date Fund legally constituted:
	dd mm yy
44.	If the Fund is a non-BVI Fund, please describe the nature and scope of business of the Fund:

Revision Date: 30 June 2013 [Statutory Instrument]

## 45. Details of Functionaries:

State the following details for each functionary of the Mutual Fund. If the Application is for a Mutual Fund SPC, state the functionaries that will be appointed to act in respect of each segregated portfolio.

## (a) Manager(s)

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

# (b) Administrator(s)

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

[Statutory Instrument] Revision Date: 30 June 2013

# (c) Investment Advisor(s)

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

# (d) Custodian(s)

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

Revision Date: 30 June 2013 [Statutory Instrument]

# (e) Trustee(s)

appointed	Name of portfolio(s) for the functionary is ap (if applicable)	Business Activities	Address of place of business	Jurisdiction of Incorporation	Name

# (f) Prime Broker(s)

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

[Statutory Instrument] Revision Date: 30 June 2013

(g)	Other	(s)
18/	O thier	$(\mathbf{v})$

Name	Jurisdiction of Incorporation	Address of place of business	Business Activities	Name of portfolio(s) for which the functionary is appointed (if applicable)

# SECTION IV – Additional Information for the Recognition of a Private or Professional Fund

<b>1</b> 6.		f classification (Private Fund): (To be completed by private mutual fund licants only)
	(a)	Do the Fund's constitutional documents limit the Fund to no more than 50 investors?  YES NO
	(b)	If Yes, indicate the relevant clause in the constitutional documents:
	(c)	If No, state the provision which requires invitations to purchase shares to be made on a private basis*. Also provide an explanation of the method of making such invitation and an indication of how many invitations will be made.

\*"Private basis" could be evidenced by a prohibition placed on the making of invitations to purchase shares other than to specified persons (however described) and in a manner which is not calculated to lead to shares becoming available to other persons or to a large number of persons; or a restriction to invitations which are made only by reason of a private or business connection between the respective parties. In all cases, an indication of the number of invitations that will be made to purchase shares must be provided.

[Statutory Instrument]

ision D	ute. 50 sun	2015 [Suitatory Institution
47.		of Classification (Professional Fund) completed by professional mutual fund Applicants only)
		indicate the condition the Mutual Fund meets in order to be classified as a sional Fund:
		Minimum initial investment of US $$100,000$ (or its equivalent in any other currency) for each investor.
		State relevant section in offering document:
		Professional investor declaration filed.**
		es of a professional fund must be made available only to "professional lefined in section $40(1)$ of the Act as a person—
	(a)	whose ordinary business involves, whether for that person's own account or the account of others, the acquisition or disposal of property of the same kind as the property, or a substantial part of the property, of the Fund; or
	(b)	who has signed a declaration that he or she, whether individually or jointly with his or her spouse, has net worth in excess of such sum as shall be specified in the Mutual Fund Regulations or its equivalent in any other currency and that he or she consents to being treated as a professional investor. In this respect, incorporation of the professional investor declaration within the subscription document would be acceptable. See example declaration below:
		I Investor Declaration: (To be subscribed by a Professional Fund as necessary aph 47 above)
the 1	Fund I a	by declare that in subscribing for shares/units/limited partnership interests* in m/each of us is* a Professional Investor within the meaning of the Securities ent Business Act, in that:
	[ch	eck one or both]
		my/our ordinary business involves, whether for my/our own account or the account(s) of (an)other(s), the acquisition or disposal of property of the same kind as the property, or a substantial part of the property, which is (or will be) owned by the Fund, as detailed in the Information Memorandum/Relevant Offering Document*; or
		my/our net worth (in the case of a natural person, either individually or jointly with my spouse) exceeds one million dollars in the United States

\*Delete as necessary

purposes of investment in the Fund.

Currency (US\$1,000,000) or its equivalent in any other currency, and I/we consent to being treated as such a Professional Investor for the

40. Seg	regated Portiono Company (10 be completed by SPC Applicants):
(	a) Name of Administrator of SPC
(	b) Name of Auditor of SPC
(	c) If this application is in respect of a notification of creation of a segregated portfolio, please provide the date of creation of the segregated portfolio:
(	d) List the name, identification or designation of each portfolio
	NAME/IDENTIFICATION/DESIGNATION

Revision Date: 30 June 2013 [Statutory Instrument]

<b>49.</b>	Has the Fund issued, or intends to issue, an offering document? Yes No
	If Yes, please provide a copy of the offering document or the proposed offering document.
	If No, please explain why no offering document is to be issued, including, in particular, how relevant information concerning the Fund and any invitation or offer will be provided to investors and potential investors.
SEC	TION V – Additional Information for the Registration of a Public Fund
50.	Please provide the name and address of any promoters of the Fund.
51.	Please indicate the place or places where the Fund's financial and other records will be kept.
Note	· Conies of all functionary agreements related to this Fund should be provided

Note: Copies of all functionary agreements related to this Fund should be provided with this application.

LAW OF VIRGIN ISLANDS Revision Date: 30 June 2013

# PART 5: ADDITIONAL INFORMATION THE APPLICANT WISHES TO PROVIDE

(Please refer to paragraph 6 of the Guidelines)

[Statutory Instrument]

# PART 5A: DIRECTOR'S/TRUSTEE'S CERTIFICATE

# Director's/Trustee's Certificate

Audited financial st	tatements offor	the financial year ending
Pursuant to section (	(tick appropriate regulatory leg	islation)
	17C(1)(a) of the Banks and Tru 17C(1)(a) of the Company Man 57(1)(a) of the Insurance Act; 23(1)(a) of the Financing and M 71(1)(a) of the Securities and In	Money Services Act;
and section 59 of the	e Regulatory Code.	
	(Name of L	icensee/Public Fund), holder of Licence
No is	sued by the Financial Services	Commission, has prepared and hereby
submits the attached	d financial statements for the fin	ancial year ending
	e financial statements, the une licensee/public fund, hereby	undersigned, being a duly authorised certifies that:
• the fina		en prepared in accordance with (specify accounting standard used);
• the finance herewith <sup>1</sup> ;		ted and the auditor's report is attached
	cial statements have been duly directors of the licensee/public f	signed and dated, and approved by the und;
• the audito	or's certificate of compliance is	attached herewith <sup>2</sup> ;
members attached		
• the follow	ving prescribed documents are a	lso forwarded herewith <sup>3</sup> :
(a)		
<i>(b)</i>		
(c)		
(d)		
Director/Trustee [Print Name]	[Signature]	1
Date:		

<sup>1</sup>Where the auditor qualifies his opinion, and reasons therefore are known to the licensee/public fund, adequate disclosure on the reasons for such qualification must be provided by the director when submitting this certificate.

(Inserted by amendment 1 February 2012)

<sup>&</sup>lt;sup>2</sup>Applicable to Banks and Trust Companies and Company Management licensees only.

<sup>&</sup>lt;sup>3</sup>Applicable only where additional documents have been prescribed by the Commission or pursuant to the relevant regulatory legislation.

PART 6:	DECLARATION

I,, ,	Applicant /Applicant's agent herein, do hereby declare, on		
behalf of	, (name of Applicant) that the information		
provided in this application is, to our knowledge and belief, true and accurate and that all			
	application with respect to the Applicant have been verified		
•	providing false or misleading information in respect of this		
application may cause the Com	mission to deny the application and may cause enforcement		
action to be taken against the Ap	oplicant .		
Signed by: Name:			
Position:			
Contact Details:			
(Provide physical address,			
email address and telephone			
and facsimile numbers)			
Date:			
Financia	al Services Commission USE ONLY		
Date Received:			
Application processed by:			
Date considered by LSC:			
Application	Approved Denied Deferred		
Reason(s) for denial or deferral (if applicable)			

[Statutory Instrument]

# **SCHEDULE 2**

(Regulation 3)

# COMPANY MANAGEMENT REGULATIONS

# APPLICATION FOR APPROVAL OF ISSUE OR TRANSFER OF SHARES OR OTHER INTERESTS

D	ate:
R	ef:
Financial Services Commission, Road Town, Tortola.	
Dear Sirs,	
Re:	
We apply herewith for your approval of the interests* in the above-mentioned company/p	issue/transfer/other disposition* of shares/other partnership*.
Name and address of allottee or transferee of	shares or other interests*
If the interests being issued, transferred or otherwise disposed of are not shares, please give a description thereof*	
Number of shares or or percentage of total interests to which application relates*	
Yours faithfully,	
For official use	••

\_

<sup>\*</sup> Complete and/or delete as appropriate.

Revision Date: 30 June 2013

# **SCHEDULE 3**

(Regulation 4)

# COMPANY MANAGEMENT REGULATIONS

# APPLICATION FOR EXEMPTION FROM APPROVAL OF TRANSFER OF SHARES AND OTHER INTERESTS

	Date:
	Ref:
Financial Services Commi Road Town, Tortola.	ission,
Dear Sirs,	
Re:	
	e following exemption from the provisions of section 13(1) of the proval of the Commission prior to the issue, transfer or other interests.
The reasons for this applic	eation are as follows:
Yours faithfully,	
For official use	Approved
	Not approved
	(Amended by Act 12 of 2001)

[Statutory Instrument]

## **SCHEDULE 4**

(Regulation 5)

## **COMPANY MANAGEMENT REGULATIONS**

# BRITISH VIRGIN ISLANDS FINANCIAL SERVICES COMMISSION

## GUIDELINES FOR THE APPROVED PERSONS REGIME

Approved by the Board of Commissioners	20 January 2009
Published	18 February 2009
Coming into Force	2 March 2009

## **CONTENTS**

## Introduction

#### **PARAGRAPH**

1. Interpretation

## PART I

## SENIOR OFFICER POSITION

- 2. Application of Regulatory Code with respect to position of Senior Officer
- 3. Application for approval of senior officer
- 4. Consideration and approval of applications

## PART II

# DUTIES AND RESPONSIBILITIES OF A SENIOR OFFICER

- 5. Role of a senior officer
- 6. General duties and responsibilities of a senior officer
- 7. AML/CFT duties and responsibilities

# PART III

## QUALIFICATIONS AND EXPERIENCE OF A SENIOR OFFICER

8. Minimum required qualifications

Revision Date: 30 June 2013

#### PART IV

# SUPPORTING EVIDENCE

- 9. Copies of academic qualifications
- 10. Providing designation, job description and organisational chart
- 11. Providing a police report
- 12. Providing report on dishonesty, bankruptcy, etc. of proposed senior officer
- 13. Requiring additional information
- 14. Use of affidavits

#### PART V

## GENERAL PROVISIONS RELATING TO SENIOR OFFICERS

- 15. Duty to report material change
- 16. Right to rescind an approval
- 17. Ceasing to be a senior officer
- 18. Non-transferability of approval

#### PART VI

# PROVISIONS RELATING TO ACTUARIES, AUDITORS AND OTHER INDEPENDENT OFFICERS

- 19. Application of this Part
- 20. Application of other provisions to this Part
- 21. Application for approval of actuary, auditor or other independent officer
- 22. Approval for change of auditor, and notification
- 23. Roles and duties of actuary, auditor and other independent officers
- 24. Qualification and experience of actuary, auditor or other independent officer
- 25. Continuation of approval

## PART VIA

## APPLICATION PROCESS FOR COMPLIANCE OFFICER

- 25A. Submitting application for approval of a Compliance Officer
- 25B. Declaration form for exemption from appointing, or applying for approval of appointment of, a Compliance Officer
- 25C. Meeting the Commission's fit and proper test
- 25D. Compliance Officer ceasing to be fit and proper
- 25E. An approval not conclusive of a future approval
- 25F. Matters relevant to compliance function

Revision Date: 30 June 2013

#### PART VII

## **MISCELLANEOUS**

- 26. Consistency in the processing of applications
- 27. Submission of applications
- 28. Savings and transitional
- 29. Commencement of the Guidelines

**FORMS** 

FORM A: Application for Approval of Directors, Compliance

Officers and Senior Officers

FORM B-1: Application for Approval of Actuaries/Auditors/Other

**Independent Officers** 

FORM B-2: Application for Approval of Change of Auditors

FORM B-3: Notification of Resignation/Termination of

Actuary/Auditor/Other Independent Officer

FORM C: Declaration form for an exemption from appointing a

Compliance Officer

FORM D Application for Approval of an Authorised

Representative

**APPENDICES** 

APPENDIX A: Guidance on Content and Structure of the Manual of

**Compliance Procedures** 

APPENDIX B Reporting Requirements

APPENDIX C BVI Financial Services Commission Guidance Notes on

complaint management

## Introduction

These Guidelines are designed to assist the Financial Services Commission (hereinafter referred to as "the Commission") in the consideration and approval of applications for the appointment of senior officers, including applications relating to the approval of actuaries, auditors and other independent officers pursuant to any financial services legislation. These Guidelines outline senior officer duties and responsibilities and incorporate a set of rules governing the process and procedure for the approval of senior officers of a regulated person and actuaries, auditors and other independent officers.

A suitable candidate for a senior officer position must be qualified and have appropriate experience. In order to be appointed as a senior officer, a candidate must demonstrate a high level of competence and integrity. Before granting approval of an application for a senior officer, the Commission must be satisfied that the person to whom the application relates is fit and proper in accordance with the criteria established in Division 2 of Part II of the Regulatory Code. The Commission exercises judgement and discretion in assessing fitness and propriety and takes into account all relevant matters including honesty, integrity, reputation, competence, expertise, experience, capability and financial soundness. These criteria have equal application to the consideration of applications for the approval of actuaries, auditors and other independent officers, whose qualifications and experience are generally covered under their respective applicable financial services legislation.

The Commission holds the regulated person directly responsible for the conduct of its senior officers, including the performance of their duties, and hence the importance of recommending suitably qualified persons to be approved for appointment as senior officers. Therefore a candidate for approval as a senior officer must be familiar with the business activities of the regulated person, relevant legislation governing the conduct of the regulated person, and the structure of internal controls within the regulated person. The candidate must also have the knowledge and professional competence to efficiently conduct the business of the regulated person.

In relation to actuaries, auditors and other independent officers, the respective legislation pursuant to which they are approved by the Commission place obligations on them. They are required to have a good knowledge and understanding of the legislation that govern their duties and responsibilities in order to be able to properly and effectively discharge their assignments. All reporting requirements must also be adhered to.

It is not sufficient that a person recommended for approval as a senior officer is in the estimation of the regulated person competent and therefore qualified for the discharge of a specified duty. It is equally not sufficient that a person recommended for approval as a senior officer has worked with a regulated person for a considerable period and has therefore by that fact alone acquired the relevant skills and experience. Every recommendation for approval must be accompanied by sufficient evidence to back up the recommendation. These Guidelines only set out the minimum required qualifications for the consideration of a recommendation for the approval of a person as a senior officer. It is therefore incumbent on the regulated person submitting a recommendation to submit as much evidence and detailed information as would demonstrate qualification or sufficient support for approval of the recommended person. This would equally apply to actuaries, auditors and other independent officers who are required to seek the approval of the Commission to enable them to act pursuant to any relevant financial services legislation.

### Interpretation

- For the purpose of these Guidelines, unless the context otherwise requires—
- "board" means the governing body of a regulated person and includes any equivalent body established by or within a regulated person;
- "Commission" means the Financial Services Commission established under the Financial Services Commission Act;
- "Compliance Officer" means the person appointed as such in accordance with section 34(3) of the Financial Services Commission Act;
- "financial services legislation" means any principal legislation listed in Schedule 2 of the Financial Services Commission Act and any subsidiary legislation made thereunder;
- "other independent officer" means any other person (other than a senior officer, Compliance Officer or an auditor or actuary) who by virtue of the Financial Services Commission Act or any financial services legislation is required to be approved, licensed or authorised by the Commission;
- "regulated person" means a person authorised, licensed, registered or recognised or required to be so authorised, licensed, registered or recognised under a financial services legislation and is required to seek approval for senior officer appointment; and
- "senior officer" has the meaning prescribed in section 4 of the Regulatory Code, unless otherwise specified in the Financial Services Commission Act or a financial services legislation.

[Statutory Instrument]

#### Part i

## SENIOR OFFICER POSITION

## Application of Regulatory Code with respect to position of senior officer

2. A senior officer of a regulated person is expected to be an individual employed by the regulated person to perform either an audit function or a senior management function as prescribed in the Regulatory Code. Therefore an application for the approval of a senior officer must, unless otherwise determined in the Financial Services Commission Act or a financial services legislation, be considered in that context.

## [Explanatory Note:

- The Banks and Trust Companies Act, Company Management Act Insurance Act define a "senior officer" to mean a person who is appointed to perform such supervisory and managerial functions as may be prescribed in the Regulatory Code. The Regulatory Code defines a "senior officer" in section 4 thereof and essentially includes any employee of a regulated person that performs a senior management function, whether in the capacity of chief executive or equivalent position. In addition, any employee that holds a position that requires the employee to be answerable to the regulated person's board, or whose responsibilities are of a nature that include a direct involvement in the management or decision-making process of the regulated person at a senior level, would qualify as a senior officer. It is therefore the duty of a regulated person to determine whether an employee properly fits within the established criteria of a senior officer before submitting an application to the Commission for approval. The Commission reserves the right not to approve an application for a senior officer position where it forms the opinion that, having regard to the duties prescribed for the position, the office does not constitute a senior management function. Section 4(3) of the Regulatory Code outlines what constitutes a "senior management function" and reference must be made thereto as necessary.
- (ii) The reference to "equivalent position" in paragraph (i) relates to a position within the regulated person that is differently named but whose authority and responsibilities are such that the position can be properly classified to constitute the performance of a management function. While the name the position is actually called is immaterial, consideration will be given to the nature, functions, duties and authority of the position in order to make a determination as to whether or not the position qualifies as an "equivalent position". The Commission will be the ultimate determiner as to whether or not a position designated for the appointment of a senior officer meets the requisite seniority level for purposes of approval under these Guidelines. It will be guided in this process by job descriptions presented in relation to the position as well as other relevant requisites that may be provided under the Regulatory Code, Financial Services Commission Act, any applicable financial services legislation and these Guidelines.]

#### Application for approval of senior officer

- 3.1 Every application for the approval of a senior officer must be made by a regulated person in Form A and the application must be accompanied by supporting evidence as provided in the Form and these Guidelines including the following—
  - (a) certified copies of identification documents;
  - (b) certified copies of professional and educational qualifications;

- (c) a resume or curriculum vitae outlining the relevant qualifications and experience of the Applicant . This should include the names, addresses and telephone numbers of previous employers;
- (d) a police certificate or a sworn affidavit (where a certificate is not issued) as to the non-criminal record of the Applicant for the past 3 years; and
- (e) professional, personal and financial references. The professional reference should be from a person who can speak to the experience and ability of the proposed senior officer. The personal reference should be from a person who can vouch for the proposed senior officer's conduct and character. The financial reference must be submitted by a financial institution, directly to the Commission (clearly referencing the name of the regulated person).
- 3.2 A non-refundable administration fee of \$100 or such amount as may be prescribed pursuant to the Financial Services Commission Act or any financial services legislation (with the applicable fee in the latter enactments taking precedent where provided) must be submitted with the Application for approval of the appointment of a senior officer.

#### [Explanatory Note

- (i) It should be noted that the application requirements are designed to facilitate necessary approvals required under the Financial Services Commission Act and relevant financial services legislation. Thus where pursuant to any such enactment an exemption applies or is granted to any requirement for application for approval of a senior officer, these Guidelines will not apply and therefore no application for approval will be required.
- (ii) An application for approval of a senior officer must be submitted to the Commission as set out in Form A. Any additional information that an Applicant considers relevant to the processing of an application or in relation to a proposed senior officer which the Commission should know shall be provided in writing and attached to the completed application form.
- (iii) Declarations are to be signed by-
  - A director or other authorised individual of the regulated person; and
  - The prospective senior officer seeking approval.
- (iv) Copies of documents (for example, passport identification page(s)) must be properly certified, meaning that—
  - a. the person certifying the document indicates that—
    - 1. he or she has seen and compared the original document verifying the identity and residential address of the prospective senior officer;
    - 2. the copy of the document which he or she certifies is a complete and accurate copy of the original; and

[Statutory Instrument]

- 3. where the document contains a photograph of the prospective senior officer, the photograph bears a true likeness to the individual to whom the certification relates;
- b. the certificate—
  - 1. bears the date of the certification;
  - bears the signature and seal of the person certifying the document: and
  - 3. provides adequate information to enable the person certifying the document to be contacted in the event of a query or further clarification.

Failure to adhere to these certification requirements may delay the processing of an application for approval of a senior officer position. Where a regulated person for good reason or reasons is unable to fully comply with the certification requirements, it must so state in writing (with any available evidence) outlining the reason or reasons. The Commission shall be the sole determiner as to whether or not any reason given for not fully complying with certification requirements is good enough and thus process an application accordingly, taking into account the other requirements of these Guidelines.

(v) The Commission can request additional information from the regulated person for the purposes of completeness or verification.]

## Consideration and approval of applications

- 4.1 Upon the receipt and consideration of an application under paragraph 3, the Commission may—
  - (a) approve the application without any conditions;
  - (b) approve the application with such conditions as the Commission considers fit:
  - (c) request such additional information pursuant to these Guidelines as the Commission considers fit in order to enable a proper consideration of the application;
  - (d) reject the application; or
  - (e) defer the application to await the attainment of a specific occurrence (such as the attainment of a qualification) if such occurrence is likely within a period of not more than 6 months from the date of the consideration of the application.
- 4.2 The Commission shall, within 7 days of taking a decision pursuant to paragraph 4.1, notify the Applicant concerned regarding the decision.
- 4.3 Where the Commission takes a decision under paragraph 4.1(b), (d) or (e), it shall provide the Applicant with the Commission's reason or reasons for the decision.

Revision Date: 30 June 2013

#### PART II

#### DUTIES AND RESPONSIBILITIES OF A SENIOR OFFICER

#### Role of a senior officer

5. A senior officer may be required to assume several roles within a regulated person, including those of a leader, strategist, decision maker, manager and/or adviser to the board and, in the case of a group of companies of which the regulated person is a part, to other decision-making bodies within the group. These responsibilities emphasise the importance of a senior officer to the operation of a regulated person and/or group.

## General duties and responsibilities of a senior officer

- 6. A senior officer of a regulated person is expected to perform a variety of duties and responsibilities which may include the following—
  - (a) responsibility for the day-to-day operations of the regulated person;
  - (b) advising the board of the regulated person;
  - (c) ensuring that staff and the board have sufficient, up-to-date information concerning the operations and affairs of the regulated person;
  - (d) acting as an intermediary between the board and employees;
  - (e) formulating policies and making recommendations to the board;
  - (f) deciding or guiding courses of action in operations by staff;
  - (g) analysing and overseeing operations of the regulated person;
  - (h) implementing policies and procedures of the regulated person;
  - (i) assisting in the identification and evaluation of other senior officers and board members as may be appropriate; and
  - making recommendations to support the board in ongoing assessments and evaluations.

## [Explanatory Note:

The duties and responsibilities outlined above are not designed to be exhaustive or to apply in respect of every application for approval of a senior officer. They are designed as a guide to provide Applicants with an idea as to the tier or level of duties and responsibilities that would be considered commensurate with the duties and responsibilities of a senior officer. An application which shows a proposed senior officer's duties and responsibilities to comprise the duties of filing clerk, transmitting documents, answering telephones, etc. will be considered on the basis of its merit, but is likely to raise questions regarding the level of seniority attached to the position.]

[Statutory Instrument]

## **AML/CFT duties and responsibilities**

- 7.1 Where part of the duties and responsibilities of a senior officer is to embody matters pertaining to combating money laundering and terrorist financing, it is expected that such senior officer would, on behalf of the regulated person—
  - (a) advise upon such documented policies, consistent with the requirements of the Anti-Money Laundering and Terrorist Financing Code of Practice (hereinafter referred to as "the Code") and the Anti-Money Laundering Regulations (hereinafter referred to as "the AMLR") and related enactments, as may be relevant to the prevention of money laundering and terrorist financing;
  - (b) ensure that the risk assessment required under the Code is carried out and submitted to the senior management for its consideration, approval and guidance;
  - (c) ensure that the established policies to prevent money laundering and terrorist financing and the risk assessments that are carried out are reviewed from time to time at appropriate levels and kept up-to-date as necessary;
  - (d) advise upon and guide responsibility for the establishment and maintenance of risk-based anti-money laundering and terrorist financing systems and controls and monitor the effectiveness of such systems and controls;
  - (e) ensure that overall the regulated person's anti-money laundering and terrorist financing systems and controls are kept under regular review and that breaches are dealt with promptly;
  - (f) oversee the regulated person's anti-money laundering and terrorist financing regime and ensure speedy action in effecting corrective measures with respect to any identified deficiencies;
  - (g) ensure that regular and timely information relevant to the management of the regulated person's anti-money laundering and terrorist financing risks is made available to the senior management;
  - (h) advise upon the importance and need for providing adequate resources to the Reporting Officer; and
  - (i) advise upon the implementation of any anti-money laundering and combating the financing of terrorism obligations, including any related internal controls and procedures, which are imposed on or required of the regulated person.
- 7.2 The application of paragraph 7.1 is without prejudice to the exercise of any power or the requirement of any function, duty or responsibility provided in the Anti-money Laundering Regulations, Anti-money Laundering and Terrorist Financing Code of Practice or the Regulatory Code.

#### [Explanatory Note:

It is an absolute necessity that a person recommended for approval as a senior officer who is partly expected to perform AML/CFT functions should have a good knowledge of the BVI laws relating to money laundering and terrorist financing. In addition, the

Revision Date: 30 June 2013

person would be expected to be fully au fait with the regulated person's AML/CFT internal controls and procedures and also have a good knowledge of the BVI's international obligations concerning AML/CFT. It should be noted that paragraphs 7.1 and 7.2 are not designed and do not apply to create a regime for approving Money Laundering Reporting Officers who are required to be appointed pursuant to the AMLR.]

#### PART III

#### **QUALIFICATIONS AND EXPERIENCE OF A SENIOR OFFICER**

## Minimum required qualifications

- 8. In an effort to ensure consistency in the Commission's decision-making processes regarding the approval of senior officers of regulated persons, these Guidelines set forth the minimum requirements (unless otherwise specified) that a candidate should meet in order to be approved as a senior officer. Accordingly, the following comprise minimum qualifications for the appointment of senior officers—
  - (a) **Fit and Proper**: The Commission exercises judgement and discretion in assessing fitness and propriety and takes into account all relevant matters, in accordance with the fit and proper criteria established under Division 2 of Part II of the Regulatory Code. Specifically, the Commission assesses the proposed senior officer's—
    - (i) honesty, integrity and reputation;
    - (ii) competence and capability; and
    - (iii) likely soundness of judgment in the discharge of duties and responsibilities assigned to him or her.
  - (b) Education: The level of academic achievement should, at the minimum, be the possession of a diploma in a field considered relevant by the Commission in addition to the other requirements outlined in subparagraphs (c) and (d). However, where the Commission is satisfied that, although the person does not possess the requisite academic achievement, his or her experience in a relevant field (not being less than seven years) affords him or her with the necessary skill and competence to be approved for the position of senior officer. In circumstances where the Commission does not consider a qualification sufficient, it may (if it so considers appropriate in any particular case) require the person to undertake additional training in order to be better prepared to perform the duties of a senior officer. Such a decision, where taken, will be communicated to the relevant regulated person.
  - (c) **Experience**: A candidate for approval as a senior officer must, subject to subparagraph (b), have at least 5 years experience working in a relevant field.
  - (d) General Managerial Experience and Skills: A candidate should have the following general skills—
    - (i) effective verbal and written communication;
    - (ii) strong organisational skills and attention to detail;

[Statutory Instrument]

- (iii) familiarity with human resources policies and practices;
- (iv) ability to adapt to and perform in stressful or emergency situations; and
- (v) ability to comprehend a variety of informational documents.

#### PART IV

#### SUPPORTING EVIDENCE

## Copies of academic qualifications

- 9.1 Every application submitted to the Commission for the approval of a senior officer must, subject to paragraph 9.2, be accompanied by copies of the proposed senior officer's academic and other relevant qualifications, including such other supporting evidence that the regulated person considers essential in the due consideration of the application.
- 9.2 The Commission reserves the right to request certified copies of a proposed senior officer's academic and other relevant qualifications before processing any application relating to the proposed senior officer, notwithstanding that copies of such academic and other relevant qualifications had previously been submitted.

## [Explanatory Note:

- (i) Generally, the Commission would accept copies of academic and other relevant qualifications that are not certified. It should be noted, however, best practice dictates that copies of such qualifications are certified. It is therefore strongly recommended that, where possible, academic and other qualifications submitted in support of an application should be accompanied by certified copies of the qualifications. This will aid the timely processing of an application in the event that the Commission finds it necessary to request certified copies of the relevant qualifications.
- Where the Commission requests certified copies of academic and other relevant qualifications in respect of a proposed senior officer, the certification may be carried out by a notary public or by the authority that issued the original document. A document would be considered to be properly certified if, on the face of the certificate, the person certifying the document indicates that: (a) he or she has seen and compared the original document verifying the identity and address of the proposed senior officer; (b) the copy of the certified document is a complete and accurate copy of the original; and (c) where the document contains a photograph of the proposed senior officer, the photograph bears a true likeness to the individual to whom the certification relates. In addition, the certificate must bear the date of the certification, the signature and seal of the person certifying the document and provide adequate information to enable the person certifying the document to be contacted in the event of a query or further clarification. Failure to adhere to these certification requirements may delay the processing of an application for approval of a senior officer position. Where a regulated person for good reason or reasons is unable to fully comply with the certification requirements, it must so state in writing (with any available evidence) outlining the reason or reasons. The Commission shall be the sole determiner as to whether or not any reason given for not fully complying with certification requirements is good enough and thus process an application accordingly, taking into account the other requirements of these Guidelines.]

#### Providing designation, job description, and organisational chart

- 10.1 Every application for the approval of a senior officer must be accompanied by—
  - (a) a clear and specific written designation or title of the post to which the application relates;
  - (b) a job description detailing the duties and responsibilities attached to the position to which the person proposed for approval is to be appointed; and
  - (c) an organisational chart of the regulated person which outlines the lines of reporting within the regulated person, including the line of reporting of the post for which approval is sought.
- 10.2 Every job description and organisational chart provided pursuant to paragraph 10.1(b) and (c) must be signed by a director of the regulated person to which the application relates confirming the accuracy of the job description and organisational chart.

## [Explanatory Note:

- (i) A job description may take several forms and may be presented in point or prose form. Whatever form is adopted, the duties and responsibilities attached to a position to which a senior officer approval is sought must be clearly identified and presented. Duties and responsibilities that are otherwise identified and presented can only complicate the processing of the application and may cause delays.
- (vi) It is also expected that every application would provide an organisational chart which outlines the various lines of reporting within the regulated person. This must include the line of reporting of the position for which approval is sought. This will assist the Commission to make an objective assessment regarding the level of seniority of the position and whether or not it fully meets the requirements for approval as a senior officer position.
- (vii) In addition, it is imperative that every job description and organisational chart is signed by a director of the regulated person. It is not sufficient to affix the regulated person's seal on the job description and organisational chart. The signature of the director will be considered by the Commission as confirmation of the accuracy of the job description and organisational chart.]

## Providing a police report

- 11.1 The onus is on every regulated person that submits an application for the approval of a senior officer to ensure that—
  - (a) the necessary background check has been made in respect of the person to whom the application relates for purposes of satisfying the requirements of these Guidelines; and
  - (b) there is full and complete disclosure of any criminal record or other record relating to dishonesty, bankruptcy or arrangement with creditors, whether relating to or arising from a civil suit or otherwise.
- 11.2 With respect to conducting a background check to establish whether or not a person proposed as a senior officer has a criminal record, the regulated person shall obtain a written police report in respect of such record or the absence thereof and transmit it along with the

[Statutory Instrument]

application for approval. The written police report shall be treated as satisfying any background check and disclosure of criminal record required under paragraph 11.1.

- 11.3 If pursuant to paragraph 11.2 a written police report could not be obtained after a formal request and the taking of other necessary steps, the regulated person shall—
  - (a) where it has not been able to identify the existence of a criminal record, notify that fact in the application; or
  - (b) to the extent possible and where it is aware of the existence (whether currently or in the past) of a criminal record, provide the nature, description or proceedings, date, circumstances and related matters pertaining to the criminal record.

## [Explanatory Note:

- (i) While the Commission may conduct due diligence enquiries in relation to a person to whom an application for approval relates, it is the primary duty of the regulated person to conduct background checks on its candidate for senior officer approval. The full and truthful disclosure of a person's criminal or other record is in itself not a bar to approval. However, failure to make a full and complete disclosure will be considered a failure of fitness and propriety under Part III of these Guidelines. The Commission would consider as acceptable a police report submitted in respect of a proposed person's criminal record or the absence thereof and this will thus satisfy the background check and disclosure requirements. What this means therefore is that every application must, to the extent possible, be accompanied by a police report attesting to a proposed senior officer's criminal record (where such exists) or clean record (where no crime is attributed).
- (ii) Where it is believed that a person in respect of whom an application for approval relates has or has had a criminal or other record as stipulated in paragraph 11.1 above but no official police report could be obtained, the regulated person submitting the application must indicate in writing the steps it has taken to secure the relevant police report. It is a matter of judgment in respect of each case as to what steps are considered reasonably necessary in securing a police report. The Commission will apply its own mind as to whether the steps taken are sufficient in all the circumstances of the case.
- (iii) It should be noted that there is no requirement to provide any information with respect to the "criminal record" of any person who had been granted a pardon. However, the provision of sufficient evidence to support the granting of the pardon is required. The evidence may be in the nature of an order, a certificate, a directive or a similar instrument which on the face of it sufficiently and genuinely demonstrates the granting of a pardon. As an alternative in such a case, the Commission will accept a police report attesting to the non-existence of a criminal record in respect of the person.
- (iv) A police report in respect of a proposed senior officer is expected to be not more than 6 months old from the date of its issue to the date of its receipt at the Commission. The Commission will not accept any police report that falls outside of this period. In addition, a police report must be obtained from every jurisdiction to which a proposed senior officer's criminal record relates.

VIRGIN ISLANDS

Revision Date: 30 June 2013

(v) Where a police report of a known criminal record cannot be obtained but a written judgment exists in respect thereof and can be obtained, the written judgment must be provided.]

#### Providing report on dishonesty, bankruptcy, etc. of proposed senior officer

- 12.1 Every regulated person that wishes to submit an application pursuant to these Guidelines must, prior to submitting the application, conduct diligent enquiry as to whether or not a proposed senior officer has any record relating to dishonesty, bankruptcy or arrangement with creditors, whether relating to or arising from a civil suit or otherwise.
- 12.2 Where a diligent enquiry elicits any record referred to in paragraph 12.1, the regulated person shall provide written information on the subject and transmit it along with the application for the approval of a senior officer. The written information must outline the nature of the record and the date, description or proceedings, circumstances and related matters pertaining to the record.
- 12.3 Where a diligent enquiry pursuant to paragraph 12.1 does not reveal any record of dishonesty, bankruptcy or arrangement with creditors in respect of a proposed senior officer, the regulated person shall indicate that fact in its application to the Commission for the approval of the proposed senior officer.

## Requiring additional information

- 13.1 Where the Commission receives an application for the approval of a senior officer and forms the opinion that the application and/or its supporting evidence is insufficient or not legible to enable it to make an appropriate decision, it may in writing require the regulated person submitting the application to provide such additional evidence or other information and/or legible copies of the supporting evidence as the Commission considers fit.
- **13.2** The Commission may require any additional supporting evidence or other information required under paragraph 13.1 to be provided within such period as the Commission may provide in its written communication to the regulated person.

## [Explanatory Note:

The requirements of this paragraph represent standard practice. In order to avoid any unnecessary delay in the processing of an application for the approval of a senior officer, the regulated person is expected to ensure that all relevant supporting documentation that would aid the consideration of the application is submitted along with the application. The Commission reserves the right to require additional information where it considers that that would assist with the full and proper processing of an application. Where it provides a deadline for the provision of the additional information, failure to comply with the deadline entitles the Commission to take a decision on an application in the absence of the required additional information. Once the Commission takes a decision in that context, it will not entertain any reconsideration of the application except on the basis of a fresh application with all the required information in support of the application.]

[Statutory Instrument]

#### Use of affidavits

- 14.1 The Commission will accept an affidavit that is properly sworn to which seeks to attest to any particular facts or circumstances which are considered essential to the proper consideration of an application for the approval of a senior officer. It is therefore open to a regulated person to provide affidavit evidence to support an application for the approval of a senior officer.
- 14.2 An affidavit evidence will be considered to be properly sworn to if—
  - (a) it is deposed to by the deponent indicating his or her full name and address;
  - (b) it is sworn before a notary public or a commissioner for oaths or other person of equivalent rank;
  - (c) it properly and accurately describes the particular facts and/or circumstances to which it relates; and
  - (d) it is dated and properly executed by the person before whom it is sworn.

#### [Explanatory Note:

It is to be noted that an affidavit of the existence of a document may not be accepted if the actual document or a certified copy thereof could be obtained with some diligence. It is expected that generally affidavit evidence would relate to an attestation of facts and/or circumstances which are in the knowledge of the deponent. Where the existence of a supporting document is confirmed but it has proven difficult to obtain the document, the affidavit must clearly indicate that fact, in addition to outlining the steps that have been taken to secure the document or a copy thereof. This will assist the Commission in its own enquiries and verifications.]

#### PART V

#### GENERAL PROVISIONS RELATING TO SENIOR OFFICERS

## Duty to report material change

- 15.1 Where, following the approval of a senior officer, there arises any new material fact or circumstance which would affect the senior officer if the application for his or her approval were being considered at the time of occurrence of the new material fact or circumstance, the regulated person appointing the senior officer shall, within 7 days of becoming aware of the new material fact or circumstance, notify the Commission in writing of such new fact or circumstance.
- 15.2 A new fact or circumstance arising in relation to a senior officer is considered material if the nature of it is such that had it occurred or been known at the time of the approval of a senior officer it would have been considered essential to the approval process. The materiality may relate, though not restricted, to any of the following—
  - (a) conviction of the senior officer for a criminal offence other than a traffic offence in which he or she is sentenced to a fine;
  - (b) where the senior officer is the subject of a criminal investigation or an extradition request;

Revision Date: 30 June 2013

- (c) liability of the senior officer in a civil suit which elicits unlawful or dishonest conduct;
- (d) bankruptcy of the senior officer;
- (e) where the senior officer has made an arrangement with his or her creditors;
- (f) where any documentary or other evidence presented in support of an application for approval of the senior officer is discovered to be false, not entirely accurate or to have been unlawfully obtained;
- (g) where the senior officer has resigned from or been relieved of his or her duty with the regulated person, irrespective of whether or not the senior officer has taken up employment with another person;
- (h) where disciplinary action has been taken against the senior officer by the regulated person or, where the senior officer is a member of a professional organisation, by that organisation; and
- (i) where the role of the senior officer has changed significantly as to diminish or impair his or her position within the regulated person.

#### [Explanatory Note:

- (i) The need to report material changes in respect of a senior officer after he or she has been approved as such does not necessarily mean that the Commission will rescind the approval or exercise any power of revocation that may be granted to the Commission under the Financial Services Commission Act or any financial services legislation. However, it is essential for the Commission to be made aware of the new facts and circumstances to enable it to make an informed decision as part of its regulatory functions. Where the Commission rescinds or withdraws an approval, the rescission or withdrawal will take effect from the date stated with respect thereto.
- (ii) Apart from the matters outlined in paragraph 15.2 above (which are not designed to be exhaustive, but rather to be illustrative of material changes), it is a matter of exercising sound judgment on the part of the regulated person as to whether or not any particular fact or circumstance relative to an approved senior officer is sufficiently significant to be considered a material change. Where, on the basis of available information, the regulated person is uncertain as to whether or not the information is sufficient to constitute a material change in respect of a senior officer, then the regulated person must report the matter to the Commission. All reports must be in writing and must clearly outline the new facts and/or circumstances.
- (iii) In relation to paragraph 15.2(i), it is a question of fact (which ought to be known to a regulated person) as to whether a role assigned to a senior officer as represented in an application for approval has changed significantly. While it is not unexpected that a senior officer may be required to assume additional responsibilities on top of those already identified with respect to the post at the time of the application for approval from the Commission, it would normally be considered to be a departure from what was represented if the role of the senior officer is amended in such a way that he or she performs significant duties than those identified in the initial application or he or she no longer performs or minimally performs the duties initially assigned to the post. Such an amendment may constitute a significant impairment or diminution of the role of the senior officer and may therefore be viewed as a material change. Where it is intended to significantly alter the role of a senior officer, whether in terms of the duties assigned or otherwise, a new application must be submitted to

[Statutory Instrument]

the Commission for approval, complying with all the requirements of these Guidelines. This would enable the Commission to make an objective assessment of the duties vis-à-vis the qualifications of the person proposed to perform those duties and indeed whether the nature of the material change properly falls within the ambit of the duties of a senior officer.

(iv) Nothing prevents the Commission in an inspection or otherwise from making its own enquiry and arriving at its own judgment regarding whether or not a particular occurrence or state of affairs in respect of a senior officer constitutes a material change which ought to have been reported.]

## Right to rescind an approval

- 16.1 The Commission may at any time after granting approval of a senior officer rescind the approval if, in its opinion, the person approved as a senior officer no longer qualifies as such, whether pursuant to any material change in his or her case referred to in paragraph 15 or for any other good reason.
- 16.2 Where the Commission rescinds an approval in relation to a senior officer, it shall, within 7 days of the rescission, notify in writing the regulated person concerned.

## [Explanatory Note:

While the reasons that may prompt a rescission of an approval by the Commission may be multiple and varied in nature, the ultimate responsibility is that of the Commission to make a determination as to whether or not it has a reason or has reasons that in its judgment it considers good enough to warrant the rescission. Where the Commission rescinds an approval, it will be expected to provide its reason or reasons for taking such a decision. It should be noted that the rescission by the Commission of any approval is without prejudice to the exercise of its power of revocation that may be provided in the Financial Services Commission Act or any financial services legislation.]

### Ceasing to be a senior officer

- 17.1 A person ceases to be an approved senior officer in accordance with these Guidelines if he or she is no longer in the employment of the regulated person in respect of whom he or she was approved as a senior officer.
- 17.2 Where a person ceases to be an approved senior officer pursuant to paragraph 17.1, the regulated person in respect of whom the person was approved as senior officer shall, within 7 days (or such other period as may be specified in the Financial Services Commission Act or an applicable financial services legislation) of the person ceasing to be a senior officer, notify the Commission in writing of that fact, outlining—
  - (a) the reason or reasons for the person ceasing to be in the employment of the regulated person;
  - (b) the circumstance or circumstances surrounding the cessation of employment by the approved senior officer;
  - (c) whether there are any specific issues with respect to the person which may relate to his or her fitness and propriety as a senior officer; and

(d) any other matter that may be required under the Financial Services Commission Act or an applicable financial services legislation.

## Non-transferability of approval

18. The approval of a person as a senior officer is in respect of the regulated person that submits the application on his or her behalf and such approval is not transferable to any other employment that the approved person subsequently secures.

## [Explanatory Note:

- (i) When an application is made by a regulated person seeking the Commission's approval of a specified person as a senior officer, the approval granted by the Commission is valid only so long as the senior officer remains with the regulated person. If the approved person changes employment, the approval granted in his or her case does not transfer with him or her to his or her new employment. This paragraph, in effect, buttresses paragraph 17 above.
- (ii) Where the new employer wishes to employ the same person as a senior officer, the new employer must submit a separate application in respect of the same person by ensuring full compliance with the requirements of these Guidelines. It should be noted that the previous approval of a person as a senior officer with a regulated person is in itself not a guarantee that the Commission will grant subsequent approval of the person as a senior officer in respect of a different regulated person. Every application will be determined on its own merits and in accordance with the provisions of these Guidelines.]

## PART VI

PROVISIONS RELATING TO ACTUARIES, AUDITORS, ETC.

## **Application of this Part**

19. This Part applies to persons who are required under any financial services legislation to be approved by the Commission as actuaries, auditors or other independent officers in relation to regulated persons.

## [Explanatory Note

The reference to "other independent officers" is designed to take into account any current or future legislative measures which may require persons (other than senior officers, compliance officers, auditors and actuaries) who wish to be appointed to senior independent positions or require some form of licensing to obtain approval from the Commission. Such persons may also be considered for approval pursuant to the provisions of these Guidelines without the need for a separate guideline framework or amendment of these Guidelines (unless considered absolutely necessary or otherwise specified in a particular financial services legislation).]

Revision Date: 30 June 2013 [Statutory Instrument]

## Application of other provisions to this Part

- 20.1 Paragraphs 4, 9, 11, 12, 13, 14, 15 (save paragraph 15.2(i)) and 16 will apply to an actuary, auditor or other independent officer and the reference in those paragraphs to a "senior officer" shall be construed as if it were a reference to an actuary, auditor or other independent officer as the context requires.
- 20.2 The accompanying Explanatory Notes to paragraphs 9, 11, 13, 14, 15 and 16 are to be given their appropriate construction as may be relevant in relation to an actuary, auditor or other independent officer.

#### Application for approval of actuary, auditor or other independent officer

- 21.1 Subject to this paragraph, every application for the approval of an actuary, auditor or other independent officer must be made by a regulated person in Form B-1 and the application must be accompanied by supporting evidence as provided in the Form and these Guidelines.
- 21.2 An application for an independent officer other than an actuary or auditor may be made by that officer, unless the Commission directs otherwise in writing.
- 21.3 Subject to paragraph 21.4, in relation to an authorised representative, the application for approval shall, unless otherwise required by the Commission, be made in accordance with Form D. Where the Applicant is a corporate entity, items 1 to 4, and item 6 must be completed by each director of the corporate entity.
- 21.4 Where, in respect of an authorised representative, the application relates to—
  - (a) an individual, that individual must be resident in the Virgin Islands; and
  - (b) a corporate entity, at least one director of the corporate entity must be resident in the Virgin Islands.
- 21.5 The Commission may require an independent officer (other than an actuary or auditor) to submit an application for approval in accordance with Form A, but no such officer shall be required to submit an application in both Forms A and B-1.
- 21.6 A non-refundable administration fee of \$100 or such amount as may be prescribed pursuant to the Financial Services Commission Act or any financial services legislation (with the applicable fee in the latter enactments taking precedent where provided) must be submitted with the Application for approval of the appointment of an auditor, actuary or other independent officer.

#### Approval for change of auditor and notification

## 22. Where—

- (a) a regulated person wishes to change an auditor, it must, if the person it wishes to appoint as its new auditor—
  - (i) has not been previously approved by the Commission, submit an application as prescribed in Form B-1; or
  - (ii) has previously been approved by the Commission and his or her approval has not been rescinded or revoked, submit an application as prescribed in Form B-2; and

b) an actuary resigns or an actuary or auditor terminates his or her appointment or has his or her appointment terminated, he or she must notify the Commission of that fact as provided in Form B-3.

## Roles and duties of auditor, actuary or other independent officer

23. The roles and duties to be performed by an actuary, auditor or other independent officer shall be as prescribed in the Regulatory Code and relevant financial services legislation relating to him or her. The Commission will take into account such requirements when dealing with applications under this Part.

### Qualification and experience of actuary, auditor or other independent officer

- 24. The qualifications and experience required for the appointment of an actuary, auditor or other independent officer will be those prescribed in the relevant financial services legislation in relation to such actuary, auditor or other independent officer. This will, however, be in addition to taking into account the fitness and propriety of the actuary, auditor or other independent officer, in particular, with respect to his or her—
  - (a) honesty, integrity and reputation;
  - (b) competence and capability; and
  - (c) likely soundness of judgment in the discharge of duties and responsibilities assigned to him or her.

#### **Continuation of approval**

- 25.1 Save where there is a material change in the facts or circumstances of an actuary, auditor or other independent officer to dictate the need for a re-evaluation by the Commission of its approval and subject to anything to the contrary contained in any financial services legislation, an approval granted in respect of that actuary, auditor or other independent officer continues in force until rescinded or revoked by the Commission or as otherwise provided in a relevant financial services legislation. Subject to paragraph 25.2, this is notwithstanding that the actuary, auditor or other independent officer performs assignments or accepts employment with different regulated persons.
- 25.2 Where an actuary, auditor or other independent officer who is already approved by the Commission wishes to perform an assignment or accept employment with another regulated person, he or she may do so only if he or she has the qualification and competence to perform that assignment or function in the employment. Account will be taken by the Commission of the actuary's, auditor's or other independent officer's knowledge and understanding of any obligations imposed on him or her by any financial services or other Virgin Islands legislation.

## [Explanatory Note

(i) The Commission will generally not require an actuary, auditor or other independent officer who has already been approved by the Commission in relation to employment with one regulated person to seek further approval if the employment with the first regulated person terminates. However, the non-requirement does not apply if there is a material change in the facts or circumstances relative to the approval granted by the Commission or if the Commission rescinds or revokes the approval. Thus if at any point in time there occurs a material change of facts or circumstances in relation to an approved actuary, auditor or other independent

officer, the appropriate notification must be issued in order to enable the Commission to make a determination regarding the continuation of its approval.

- (ii) Where an actuary, auditor or other independent officer is approved, he or she may, on the basis of that approval unless otherwise required, perform services for different regulated persons. This is, however, allowed only on the basis that the actuary, auditor or other independent officer has the knowledge and competence to perform such services. Such knowledge and competence is to be gauged, among other things, by considering whether there is an awareness and understanding of the obligations that apply with respect to the performance of the services to be undertaken. Such obligations may relate to reporting or other requirements, whether to the Commission or the relevant board of the regulated person or both. It is therefore imperative that the continuation of an approval is not taken for granted as the Commission would expect to review such approval from time to time and as necessary.
- (iii) It should be noted that the continued subsistence of an approval does not absolve a regulated person, where required to do so under any financial services legislation, from seeking approval to effect an appointment or to inform or notify the Commission of the resignation or termination of employment/engagement.]

### PART VIA

#### APPLICATION PROCESS FOR COMPLIANCE OFFICER

# Submitting application for approval of a Compliance Officer

- 25A.1 An application for approval of a Compliance Officer shall be made by the regulated person as set out in Form A, even in cases where the prospective regulated person is awaiting approval for licensing. The following documentation must be submitted in support of the application—
  - (a) certified copies of identification documents;
  - (b) certified copies of professional and educational qualifications;
  - (c) a resume or curriculum vitae outlining the relevant qualifications and experience of the Applicant . This should include the names, addresses and telephone numbers of previous employers;
  - (d) a police certificate or a sworn affidavit (where a certificate is not issued) as to the non-criminal record of the Applicant for the past 3 years; and
  - (e) professional, personal and financial references. The professional reference should be from a person who can speak to the experience and ability of the proposed Compliance Officer. The personal reference should be from a person who can vouch for the proposed Compliance Officer's conduct and character. The financial reference must be submitted by a financial institution, directly to the Commission (clearly referencing the name of the regulated person).
- 25A.2 A non-refundable administration fee of \$100 or such amount as may be prescribed pursuant to the Financial Services Commission Act or any financial services legislation (with the applicable fee in the latter enactments taking precedent where

provided) must be submitted with the Application for approval of the appointment of a Compliance Officer.

# [Explanatory Note:

- (i) Applications for approval of a Compliance Officer are made pursuant to section 34(3) of the Financial Services Commission Act. However, in submitting an application for approval of the appointment of a Compliance Officer, attention must be paid to the requirements outlined in Division 4 of Part II of the Regulatory Code, including the guidelines outlined in the Explanatory Notes thereto.
- (ii) If an application for approval of a Compliance Officer is submitted and approved, a separate Senior Officer application need not be submitted as, upon approval, the Compliance Officer shall be deemed to be a senior officer pursuant to section 34(4A) of the Financial Services Commission Act. Such approval does not restrict a person from submitting a Senior Officer application if the application is in relation to a position other than that of Compliance Officer. However, where an application for approval of appointment of a Compliance Officer is submitted along with an application for approval of senior officer in respect of the same person and the Commission approves that of the Compliance Officer, it will not consider the application of the same person for approval as a senior officer (as that would have been subsumed in the approval for appointment of Compliance Officer). Similarly, where the Commission does not give its approval for the appointment of a Compliance Officer, it will nevertheless consider the application for approval as a senior officer in respect of the same person.
- (iii) An application for approval of a Compliance Officer must be submitted to the Commission as set out in Form A. Any additional information that an Applicant considers relevant to the processing of an application or in relation to a proposed Compliance Officer which the Commission should know shall be provided in writing and attached to the completed application form.
- (iv) A single application with a single fee may be submitted for a group of companies provided that those companies are subsidiaries of a common parent or share common ownership (sections 1, 2, 5 and 12 of the application form must be completed by each regulated person in the group).
- (v) The regulated person must indicate whether the Compliance Officer will also serve as the Reporting Officer under the Anti-money Laundering Regulations and the Anti-money Laundering and Terrorist Financing Code of Practice (section F(3) of the application form).
- (vi) Without prejudice to paragraph (ii) above, sections 1, 2, 5 and 12 of the application form should be completed by the regulated person submitting the application; sections 3, 6, 7 and 8 must be completed by or on behalf of the proposed Compliance Officer seeking approval.
- (vii) Declarations (sections 11 and 12 of the application form) are to be signed by—
  - A director or other individual of the regulated person communicating a board resolution to that effect; and
  - The prospective Compliance Officer seeking approval.

[Statutory Instrument]

- (viii) Copies of documents (for example, passport identification page(s)) must be properly certified, meaning that—
  - (a) the person certifying the document indicates that—
    - 1. he or she has seen and compared the original document verifying the identity and residential address of the prospective Compliance Officer;
    - 2. the copy of the document which he or she certifies is a complete and accurate copy of the original; and
    - 3. where the document contains a photograph of the prospective Compliance Officer, the photograph bears a true likeness to the individual to whom the certification relates; and
  - (b) the certificate—
    - 4. bears the date of the certification;
    - 5. bears the signature and seal of the person certifying the document; and
    - 6. provides adequate information to enable the person certifying the document to be contacted in the event of a query or further clarification.

Failure to adhere to these certification requirements may delay the processing of an application for approval of appointment of a Compliance Officer. Where a regulated person for good reason or reasons is unable to fully comply with the certification requirements, it must so state in writing (with any available evidence) outlining the reason or reasons. The Commission shall be the sole determiner as to whether or not any reason(s) given for not fully complying with certification requirements is good enough and thus process an application accordingly, taking into account the other requirements of these Guidelines.

(ix) The Commission can request additional information from the regulated person for the purposes of completeness or verification.]

# Declaration form for exemption from appointing, or applying for approval of appointment of, a Compliance Officer

25B. Where a regulated person exempted from appointing or applying to the Commission for approval of a Compliance Officer by virtue of paragraph 1(1) of Schedule 1 of the Financial Services (Miscellaneous Exemptions) Regulations is required under subparagraph (2) thereof to subscribe to a declaration, the regulated person shall subscribe to the declaration outlined in Form C of these Guidelines.

LAW OF VIRGIN ISLANDS Revision Date: 30 June 2013

#### [Explanatory Note:

The Financial Services (Miscellaneous Exemptions) Regulations provide exemptions with respect to specified regulated persons from complying with certain provisions of the Financial Services Commission Act or financial services legislation. By virtue of Schedule 1 of the Regulations Class I, Class II or restricted Class II licensees (regulated persons) that do not have a physical presence in the Virgin Islands, Class III licensees, or restricted Class III trust licensees or company management licensees with 3 or less employees, are exempted from appointing, or applying for the Commission's approval the appointment of, a Compliance Officer. However, in order to verify their qualification for exemption, they are obligated to subscribe to and submit a declaration to the Commission in accordance with the requirements of these Guidelines. Accordingly, Form C is designed to facilitate that verification process and must be properly subscribed to before the exemption applied for can be granted by the Commission.]

# Meeting the Commission's fit and proper test

25C. Before granting approval of an application for a Compliance Officer, the Commission must be satisfied that the candidate is fit and proper in accordance with the criteria established in Division 2 of Part II of the Regulatory Code.

#### [Explanatory Note:

- (i) The criteria used to determine fitness and propriety established under the Regulatory Code will apply in relation to a Compliance Officer. The Commission relies on the prescribed fitness and propriety criteria for its assessment of an application for the approval of a Compliance Officer.
- (ii) It is the responsibility of the Applicant to demonstrate that the proposed Compliance Officer has the relevant skills and experience to perform his or her duties. The character and integrity of a proposed Compliance Officer are also key determining factors in the processing of an application for approval.
- (iii) The Commission expects that fully completed applications for the approval of a Compliance Officer will be processed within 21 business days. If, however, the application is not fully completed the Commission can request further information from the regulated person. This will cause a delay in the approval process and thus extend the normal processing time of the Compliance Officer application. Furthermore, where the Commission has to obtain third party confirmation in performing due diligence, this may cause a delay in the approval process.
- (iv) Where an application is submitted by a prospective regulated person not yet approved, the Commission may consider the approval of the Compliance Officer simultaneously with the granting of approval to the regulated person. However, no such consideration will be made in the absence of the actual consideration and approval of the regulated person. Further, it is essential that the consent of the proposed Compliance Officer, and the entity or regulated person in respect of the Compliance Officer who is to be employed (if this is an entity other than the regulated person) must also be obtained and presented to the Commission.
- (v) A regulated person can withdraw an application for the approval of a Compliance Officer at any time before the Commission has reached a decision,

provided that notification is given to the Commission. A full reason must be given for the withdrawal and, if the withdrawal is due to the Compliance Officer's resignation or dismissal from the employment with the regulated person (or other entity, if this is the case), an explanation of the reason for the dismissal or resignation must be provided.

(vi) Where the Commission refuses an application, it will provide the Applicant with the reason for its decision. A regulated person may appeal to the Financial Services Appeal Board against a decision made by the Commission, in accordance with the Financial Services Commission Act.]

# Compliance Officer ceasing to be fit and proper

25D. Under section 37(1)(d)(i) of the Financial Services Commission Act, the Commission may take enforcement action against the regulated person if the Compliance Officer is at any time not a fit and proper person to carry out his or her duties and obligations.

## [Explanatory Notes:

- (i) The onus is on the regulated person to ensure that the Compliance Officer is fit and proper at the application stage and on an ongoing basis. If at any point in time, in the opinion of the regulated person, the Compliance Officer ceases to be fit and proper, the regulated person is obligated to notify the Commission in writing of that fact immediately, and seek to apply for approval of the appointment of a fit and proper Compliance Officer.
- (ii) In circumstances where the Commission exercises its power under section 40D of the Financial Services Commission Act, the licensee is responsible to identify another suitable individual for appointment and to submit an application for approval to the Commission.]

#### An approval not conclusive of a future approval

25E. The Commission evaluates applications for the appointment of a Compliance Officer on an individual basis. The Commission, in approving applications for the appointment of a Compliance Officer, bears in mind that the approval of an individual as Compliance Officer for the regulated person does not indicate that the individual is or will be approved to act as Compliance Officer for another regulated person.

#### Matters relevant to compliance function

25F. The matters outlined in Appendices A, B and C are considered fundamental to the due performance of a compliance function and every regulated person and Compliance Officer must be guided by them accordingly.

LAW OF VIRGIN ISLANDS Revision Date: 30 June 2013

#### PART VII

# **MISCELLANEOUS**

# Consistency in the processing of applications

26. The Commission will, as far as possible, aim to ensure a consistency of approach in the consideration of applications and the decision making process with respect to approvals under these Guidelines. The Commission therefore reserves the right to revisit any decision that it takes with a view to reviewing any specific application to ensure consistency and compliance with the requirements of these Guidelines. Such a review will not necessarily result in an amendment of the decision already taken, save and in accordance with the requirements of these Guidelines.

#### Submission of applications

27. All applications seeking the approval of the Commission must be addressed and either hand delivered or mailed to—

The Deputy Managing Director (Regulation)
Financial Services Commission
Pasea Estate
P. O. Box 418
Road Town,
Tortola, VG 1110
British Virgin Islands.

#### Savings and transitional

- 28. Where prior to the coming into force of these Guidelines—
  - (a) a person was approved by the Commission as a senior officer of a regulated person in whose employment he or she continues, that person will continue to be an approved senior officer as if he or she were approved in accordance with these Guidelines;
  - (b) a person was approved by the Commission as an actuary, auditor or other independent officer, that appointment continues to have effect until and unless rescinded or revoked by the Commission; and
  - (c) an application by a regulated person for the approval of a senior officer or by an actuary, auditor or other independent officer has been submitted and pending before the Commission, such application will be dealt with as if it were submitted in accordance with the requirements of these Guidelines.

## **Commencement of the Guidelines**

29. These Guidelines come into effect on the 2<sup>nd</sup> day of March, 2009.

[Statutory Instrument]

# FORM A

(Paragraphs 3 and 25A.1)

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS

COMPANY MANAGEMENT ACT

# APPLICATION FOR APPROVAL OF DIRECTORS, COMPLIANCE OFFICERS AND SENIOR OFFICERS

COMPLIANCE OFFICERS	AND SENIOR OFFICERS
This application is for the approval by the Con	mmission of:
Director Compliance Officer	Senior Officer (Please specify):
1. Details of Regulated Person submitting	gapplication
Name of regulated person:	
Address:	
Certificate/Licence No. of regulated person:	
<ol> <li>Contact Person(s)</li> <li>Please provide details of the individual whapplication:</li> </ol>	no should be contacted in relation to this
Name:	
Position:	Telephone:
Fax:	E-mail:
3. Applicant Details	
Title: Surname:	First Name:
Middle Name(s):	_
Date of Birth: Place of Birth:	Nationality:
Passport No.: Social S	ecurity No.:
Other Identification No. (Please specify):	
Previous Name(s) (if any):	Date of Name Change:

78	Company Management Regulations	LAW OF VIRGIN ISLANDS
[Statutory Instrument]		Revision Date: 30 June 2013
Reason for change:		
Current address:		
Length of time resident Date first resided:	nt at current address:	
Previous address(es): (within last 10 yrs)		
` ,		
Resided from	until	
4. Details of Positi	on Being Sought	
Title for which approv	ral is sought:	
Proposed date effectinemployment/appointme	g ent:	
	cation for Compliance Officer, will the Applicant a oney Laundering Reporting Officer? Yes	
5. Relationship Be	etween Applicant and Regulated Person	
	he arrangement between the regulated person and the nent as director/compliance officer/senior officer:	ne person
Employee: FT/PT	Group Employee:	
Name of Group:		
Contract for services:	Partner/Sole Trader:	
Other:		
If you checked "Other provide details of term	", or if the Applicant will be employed on a part-times of employment:	me basis, please
Does the Applicant ho in the regulated person	old any shares, or have any interest, legal or equitabn?	le, direct or indirect,
Ves No	$\neg$	

LAW OF

[Statutory Instrument] If "Yes", provide details of shareholding or other interest: Is the Applicant able, directly, to exercise more than 10% of the voting power of the firm? Yes  $\square$ No  $\square$ If "Yes", please provide details: 6. **Education** Date of Completion Name of Institution(s) Degree/Diploma/Other Attended Qualification received 7. **Memberships in Professional Bodies** Membership Status Organisation/Association Member Since Membership Number (e.g. Student, (if applicable) Associate, Fellow, etc.) Experience (Employment History for past 7 years including current position if currently employed) (If there is relevant employment history spanning beyond 7 years, that may be included) (a) Position held: Period: Name of Employer: \_\_\_\_\_\_ Nature of Business: \_\_\_\_\_ Supervisor/Contact Person: \_\_\_\_\_\_ Name of Regulator(s) (if any): \_\_\_\_\_\_

[Statutory Instrument]

LAW OF VIRGIN ISLANDS

Revision Date: 30 June 2013

Address:		Outline responsibilities held:
Tel:		E-mail: Redundancy
If "Other", please sp	ecify:	
		the reason(s) for the termination or dismissal:
		Period:Nature of Business:
	Person:	Name of Regulator(s) (if any):
Tel:		E-mail: Redundancy
If "Other", please sp	Retirement	Termination/Dismissal Other
If "Termination/Disc	missal" plaasa stata	the reason(s) for the termination or dismissely
11 Termination/DISI	inissai , piease state	the reason(s) for the termination or dismissal:

vision Date: 30 June 2013	[Statutory Instrumen
(c) Position held:	Period:
Name of Employer:	Nature of Business:
Supervisor/Contact Person:	Name of Regulator(s) (if any):
Address:	Outline responsibilities held:
Tel: Fax:	E-mail:
Reason for leaving: Resignation Exp Retirement Term	iration of Contract Redundancy Other
If "Other", please specify:	
If "Termination/Dismissal", please state the re	ason(s) for the termination or dismissal:
9. Fitness and Propriety (To be complete Director/Compliance Officer/Senior Officer	d by the person proposed for appointment s
If you answer YES to any of the questions be of a written attachment to the Application:	elow you must supply full details by way
	Yes No
Has an application for your regulatory ap refused?	proval ever been
Have you ever been asked to resign, or bee any fiduciary position of trust?	n dismissed from
Have you been refused, restricted in, or haright to carry on a trade, business or professpecific licence, authorisation, registration other permission is required?	ssion for which a
Have you at any time been convicted of any by any court in the Virgin Islands or elsewhe	

[Statutory Instrument]

Are you currently the subject of a criminal investigation or an extradition request?	
Have you been found guilty of conducting any unauthorised regulated activity or been investigated for possible conduct of unauthorised regulated activity?	
Have you, in the last 10 years, been censured or disciplined by any professional body to which you belong or belonged, or been dismissed from office or employment or refused entry to any profession or occupation in the Virgin Islands or elsewhere?	
Have you, in the last 10 years, filed for bankruptcy or been adjudicated bankrupt by a court in the Virgin Islands or elsewhere?	
Have you at any time failed to satisfy any debt due and payable to you as a judgment-debtor under an order of a court in the Virgin Islands or elsewhere?	
Have you, in the last 10 years, been found liable in a civil suit which elicited dishonest or unlawful conduct on your part?	
Have you, in connection with the formation, control or management of any corporate, partnership or unincorporated institution, within the last 10 years, been adjudged by a court in any jurisdiction civilly liable for any fraud, malfeasance or other misconduct by you towards such a body or company, or towards any members thereof?	
Has any body corporate, partnership or unincorporated institution with which you were associated as a director, shareholder or controller, anywhere, been compulsorily wound up or made any compromise or arrangement with its creditors where they did not receive or have not yet received full settlement of their claims, either while you were associated with it or within one year after you ceased to be associated with it?	
Has any body corporate, partnership or unincorporated institution with which you were associated as a director, shareholder or controller, anywhere, been fined or censured by any securities commission, banking commission or any similar regulatory commission or body?	

[Statutory Instrument]

# 10. Personal Statement (must be completed by the person proposed for appointment as Director, Compliance Officer or Senior Officer)

Explain briefly why you consider yourself qualified to carry out the functions of this position. Please indicate any directorships or other positions previously or currently held and the jurisdictions in which they were/are held.

11. Declaration by the Proposed Director/Compliance Officer/Senior Officer
I,, do hereby declare that the personal information provided
in this application is true and accurate and that all documents submitted with this
application in respect thereof are authentic. I understand that providing false or misleading
information in respect of this application may cause the Commission to deny the
application and any subsequent applications which may be submitted on my behalf.
G I l
Signed by:
Name (Print):
Date:
12. Declaration by the Regulated Entity
I, do hereby declare, on behalf of
(name of regulated person) that the information
provided in this application is, to our knowledge and belief, true and accurate and that all
documents submitted with this application with respect to the Applicant have been verified
as authentic. I understand that providing false or misleading information in respect of this
application may cause the Commission to deny the application and any subsequent
applications which may be submitted on behalf of this Applicant , and may cause
enforcement action to be taken against us.
G: 11
Signed by:
Name (Print):
On behalf of:
Date:

[Statutory Instrument]

BVI Financial Services Commission Use Only	
Date Received:	
Application Processed By:	
Date Considered By Commission:	
Application Status: Approved Denied Deferred	
Reason(s) for denial or deferral (if applicable):	

### DOCUMENT CHECKLIST

The following documents must be submitted together with this application for the Application to be considered complete.

- 1. Certified copies of academic and other qualifications
- 2. Resume or curriculum vitae—
  - (i) outlining the relevant qualifications and experience of the Applicant; and
  - (ii) including the names, addresses and telephone numbers of previous employers
- 3. Current job description for position for which approval is being sought
- **4.** Current organisational chart for regulated entity completing application
- 5. Notarised copies of identification documents (e.g. passport identification pages)
- **6.** Professional reference from a person who can speak to the experience and ability of the Applicant
- 7. Financial reference from a financial institution in respect of the Applicant
- **8.** Personal reference from an individual who has known the Applicant for at least 5 years
- **9.** Certification of absence of criminal record
- **10.** Certification of absence of dishonesty, bankruptcy or any arrangement with creditors.

#### **NOTES**

- 1. This form should be completed by all regulated persons submitting applications for approval.
- An application for approval should be made by the regulated person, not the
  prospective Director/Compliance Officer or Other Senior Officer, even in cases
  where the prospective regulated person is awaiting approval for licensing or
  authorisation.

- 3. A non-refundable administration fee of \$100 must be submitted with this application form.
- 4. In the case of an application for Compliance Officer, a single application form with a single fee may be submitted for a group of companies, provided that those companies are subsidiaries of a common parent or share common ownership. Sections 1, 2, 5 and 12 of this form must be completed by each regulated person in the group. Please print additional pages of these sections as necessary.
- 5. A police report must be submitted in respect of every person proposed for approval as a Director, Compliance Officer or Senior Officer. Where a police report cannot be obtained in a case where a criminal record exists, evidence of the nature of the criminal record, including description of proceedings, dates, circumstances and other related matters pertaining to the criminal record must be submitted with the Application. If a written judgment exists and can be obtained, this must be submitted.
- 6. Where it is found that the Applicant does possess a history of such, written information outlining the nature of the record, dates, description of proceedings, circumstances and other related matters pertaining to the record must be submitted with the Application.
- 7. Please note that the Commission may request additional information from the Applicant for the purposes of completeness or verification.
- 8. An approval fee is required to be paid upon approval by the Commission of this Application. This fee is payable in accordance with such instrument made pursuant to the Financial Services Commission Act or any regulatory legislation, or such directive as may be provided by the Commission.

VIRGIN ISLANDS
Revision Date: 30 June 2013

[Statutory Instrument

# FORM B-1

(Paragraph 21)

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS COMPANY MANAGEMENT ACT

# APPLICATION FOR APPROVAL OF ACTUARIES/ AUDITORS/ **OTHER INDEPENDENT OFFICERS** This application is for the approval by the Commission of: Actuary L Other (Please specify): Auditor 1. **Details of Regulated Person Submitting Application** Name of regulated person: Company Licence No.: 2. Regulated person's address: 3(a) Where the Actuary, Auditor or other Independent Officer is a Company or Firm: Name of Company or Firm: \_\_\_\_\_ Company Licence No.: Address of Company or Firm: Name of Person Responsible: **3**(*b*) Where the Actuary, Auditor or other Independent Officer is an Individual: Dr. Mr. Mrs. Ms. Title: Miss Surname: First Name:

acts:

Revision Date: 30 June 2013 [Statutory Instrument] Middle Name(s): Address: 4. Qualifications Degree/Diploma/Other Name of Institution(s) Attended Date of Completion Qualification Attained Experience (where the person to whom the Application relates is a company or firm, please state the qualifications of the individuals intended to undertake the actuarial, audit or other work) Number of years of experience: Provide details of experience: (This should relate to experience in the relevant field of actuarial, auditing or other expertise) Type of Regulated Person to be Audited Insurance Investment Business L Fiduciary Services Other (please specify): If regulated person holds any specific class or category of licence, please specify: 7. **Indemnity Coverage** Please indicate whether the actuary, auditor or other independent officer, or the company or firm for which he/she acts, holds Professional Indemnity insurance: Yes 🔲 No L (b) If your answer to (a) is YES, please indicate the amount of indemnity coverage held by the actuary, auditor or other independent officer, or the company or firm for which he/she

8.

Consent

[Statutory Instrument]

Has the Auditor/Actuary/Other Independent Officer consented to act i	n this capaci	ty:
9. Fitness and Propriety (To be completed by the audite independent officer)  If you answer YES to any of the questions below you must supply		
of a written attachment to the Application:	•	
	Yes	No
Have you ever been asked to resign, or been dismissed from any fiduciary position of trust?		
Have you been refused, restricted in, or had suspended, the right to carry on a trade, business or profession for which a specific licence, authorisation, registration, membership or other permission is required?		
Have you at any time been convicted of any criminal offence by any court in the Virgin Islands or elsewhere?		
Are you currently the subject of a criminal investigation or an extradition request?		
Have you, in the last 10 years, been censured or disciplined by any professional body to which you belong or belonged, or been dismissed from office or employment or refused entry to any profession or occupation in the Virgin Islands or elsewhere?		
Have you, in the last 10 years, filed for bankruptcy or been adjudicated bankrupt by a court in the Virgin Islands or elsewhere?		
Have you at any time failed to satisfy any debt due and payable to you as a judgment-debtor under an order of a court in the Virgin Islands or elsewhere?		
Have you, in the last 10 years, been found liable in a civil suit which elicited dishonest or unlawful conduct on your part?		

Revision Date: 30 June 2013 [Statutory Instrument] Have you, in connection with the formation, control or management of any corporate, partnership or unincorporated institution, within the last 10 years, been adjudged by a court in any jurisdiction civilly liable for any fraud, malfeasance or other misconduct by you towards such a body or company, or towards any members thereof? Has any body corporate, partnership or unincorporated institution with which you were associated as a director, shareholder or controller, anywhere, been compulsorily wound up or made any compromise or arrangement with its creditors where they did not receive or have not yet received full settlement of their claims, either while you were associated with it or within one year after you ceased to be associated with it? Has any body corporate, partnership or unincorporated institution with which you were associated as a director, shareholder or controller, anywhere, been fined or censured by any securities commission, banking commission or any similar regulatory commission or body? Declaration by Actuary/ Auditor/ Other Independent Officer (a) I, , do hereby declare, that I have read the legislation in relation to which this application for approval is being made, and in which the duties and responsibilities of an actuary/auditor/other independent officer\* are detailed and understand the provisions set out therein. Signed by: Name (Print): On behalf of: (Where applicable) Date: (b) Please list the relevant legislation that relate to the duties and responsibilities for which this application for approval is being made:

LAW OF VIRGIN ISLANDS

Revision Date: 30 June 2013 [Statutory Instrument]

11.	Declaration by Regulated Person
I,	, do hereby declare, on behalf of
	that the information provided in this application is,
to c	our knowledge, true and accurate, and that all documents submitted with this application
are	authentic. I understand that providing false or misleading information in respect of this
app	lication may cause the Commission to deny this and any subsequent applications which
may	y be submitted, and may cause enforcement action to be taken against us.
α.	
Sig	ned by:
Nar	me (Print):
On	behalf of:
Dat	to.
	BVI Financial Services Commission Use Only
	Date Received:
	Application Processed By:
	Date Considered:
	Application Status: Approved Denied Deferred
	Reason(s) for denial or deferral (if applicable)

#### DOCUMENT CHECKLIST

The following documents must be submitted together with this application for the Application to be considered complete.

Three references (Banking, Professional and Personal)

In the case of an application for Auditor of Public Mutual Funds, the following information should also be provided in support of the Application:

- 1. Company profile, including an outline of the firm's business and services (a corporate brochure will be accepted)
- 2. Latest accounts of the firm
- 3. Details of the firm's senior managers/audit managers who will be involved in or oversee the audits performed by the office
- 4. Statement of the accounting principles to which the firm will perform audits (this will not apply where the accounting principles outlined in the Regulatory Code apply)
- 5. List of the firm's mutual fund clients
- 6. List of the BVI mutual funds to which services will be provided
- 7. In the case of a non-BVI auditor, a copy of the letter of approval from the home country regulatory authority to audit domestic mutual funds, or if no such letter is issued, other evidence of approval to audit mutual funds

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Revision Date: 30 June 2013

# FORM B-2

(Paragraph 22(a)(ii))

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS COMPANY MANAGEMENT ACT

# APPLICATION FOR APPROVAL OF CHANGE OF AUDITORS

This application applies ONLY to a change in auditor where the auditor to be appointed is already an auditor approved by the Commission. If the auditor to be appointed has not been approved by the Commission Form B-1 should be completed

1.	Details of Regulated Person Submitting Application
Nar	me of regulated person:
Cor	mpany Licence No.:
2.	Regulated Person's Address :
3.	Type of Regulated Person to be Audited
	nking Insurance Investment Business Fiduciary Services er (please specify):
	ne regulated person holds any specific class or category of licence, please specify:
	D. A. Hand Channel
	Details of Change
	me of Former Auditor:

LAW OF VIRGIN ISLANDS	Company Management Regulations	93
vision Date: 30 June 2013	1 2 0	[Statutory Instrumen
Name of Auditor		
to be appointed:		
Address :		
_		
5. Reason(s) for	Change:	
6. Verification		
Signed by:		
Name (Print):		
On behalf of:		
Date:		
	BVI Financial Services Commission Use Only	
Date Received:		
Application Proce	essed By:	
Date Considered:		
Application Statu	s: Approved Denied Deferred	
Reason(s) for den	ial or deferral (if applicable)	

form.

[Statutory Instrument]

### FORM B-3

(Paragraph 22(b))

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS COMPANY MANAGEMENT ACT

# NOTIFICATION OF RESIGNATION/TERMINATION OF ACTUARY/ AUDITOR/ OTHER INDEPENDENT OFFICER I/We, being the duly appointed actuary/auditor/other independent officer\* (please specify)\_\_\_\_\_ (regulated person) do hereby notify the Commission that I/we have ceased to act as actuary/auditor/other independent officer\* for the said \_\_\_\_\_ with effect from \_\_\_\_\_ due to resignation/termination\* of my/our services, and declare that the reasons and/or circumstances set out below are a true reflection of the events which gave rise to such resignation/termination\*. \* Please delete as appropriate Verification Signed by: Name (Print): On behalf of: Date: NOTE: A copy of your resignation or termination letter should be submitted with this

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[Statutory Instrument]

# FORM C

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS COMPANY MANAGEMENT ACT

# DECLARATION FORM FOR AN EXEMPTION FROM APPOINTING A COMPLIANCE OFFICER

[Statutory Instrument]

Revision Date: 30 June 2013

# FORM D

(Paragraph 21)

# GOVERNMENT OF THE BRITISH VIRGIN ISLANDS COMPANY MANAGEMENT ACT

## APPLICATION FOR APPROVAL OF AN AUTHORISED REPRESENTATIVE

# 1. Details of Applicant

(If Applicant is a corporate entity items 1 to 4, and item 6 must be completed by each director. Additionally, one or more directors of the corporate entity must be ordinarily or habitually resident in the Virgin Islands).

Name:			
Date of Birth:	Place of Birth:	Nationality:	
Passport No.:	Social Seco	urity No.:	
Other Identification No.	(Please specify):		
Previous Name(s) (if an	y):	Date of Name Change:	
Reason for change:			
Address:			
·			
Length of time resident			
Date first resided:			
(within last 10 yrs) —			
Resided from			
Telephone:			
Fax·		E-mail:	

[Statutory Instrument]

2. Education  Name of Institution(s) Attende	d Degree/Diploma/Other Qualification Received	Date of Completion
	Iembership Status S. Student, Associate, Fellow, etc.)	Membership Number (if applicable)
4. Experience (Employment currently employed) (If the years, that may be included)	nt History for past 7 years including the relevant employment history.  Period:	ing current position if
Name of Employer:	Nature of Business:	
Supervisor/Contact Person: Address:	Name of Regulator(s) Outline response	(if any):ibilities held:
Tel: Fax:	E-mail:	
Reason for leaving: Resignating Retirements  If "Other", please specify:		
If "Termination/Dismissal", pl	ease state the reason(s) for the termin	ation or dismissal:

(b) Position held: _		Period:
Name of Employer:		Nature of Business:
Supervisor/Contact	Person:	Name of Regulator(s) (if any):
	Fax:	
Reason for leaving:		Expiration of Contract Redundancy Contract Other
If "Other", please sp	ecify:	
	missal", please state	the reason(s) for the termination or dismissal:
If "Termination/Dis		the reason(s) for the termination or dismissal:  Period:
If "Termination/Dis		
If "Termination/Dis  (c) Position held:  Name of Employer:		Period:
If "Termination/Dis  (c) Position held:  Name of Employer:  Supervisor/Contact		Period: Nature of Business: Name of Regulator(s) (if any):
If "Termination/Dis  (c) Position held:  Name of Employer:  Supervisor/Contact  Address:	Person:	Period: Nature of Business: Name of Regulator(s) (if any): Outline responsibilities held:
If "Termination/Dis  (c) Position held:  Name of Employer:  Supervisor/Contact	Person:	Period: Nature of Business: Name of Regulator(s) (if any): Outline responsibilities held:

If "Termination/Dismissal", 1	piease state	e the reason	(s) for the termi	nation or dismiss	Sa1: 
5. Ownership Structure					
Shareholders and Contro					
Please provide informat shareholders and control			gal owner of the	e Applicant by l	isting all
Shareholder's/Controller's Name	No. of Shares	Type of Shares	Nominal or Par value of Shares	% of the voting rights exercisable directly or indirectly (where applicable)	For Offici Financial Services Commissi Use Only Approved (Y/N)
(Note: Continue on a separate	e sheet if r	equired)			
,		- 1)			
6. Fitness and Propriety					
If you answer YES to any o of a written attachment to t			you must supp	oly full details b	y way
	• • • • • • • • • • • • • • • • • • • •			Yes	No
Has an application for your refused?	ur regulato	ory approva	al ever been		
Have you ever been asked any fiduciary position of trus		or been dis	missed from		
Have you been refused, restright to carry on a trade, be specific licence, authorisate other permission is required?	usiness or ion, regist	profession	for which a		
Have you at any time been	convicted	of any crin	ninal offence		

by any court in the Virgin Islands or elsewhere?

100 Compa	ny Management Regulations		AW OF N ISLANDS
[Statutory Instrument]		Revision Da	ite: 30 June 2013
Are you currently the subject of extradition request?	a criminal investigation or an		
Have you been found guilty of regulated activity or been invest unauthorised regulated activity?			
Have you, in the last 10 years, be any professional body to which been dismissed from office or er any profession or occupation elsewhere?	you belong or belonged, or mployment or refused entry to		
Have you, in the last 10 years, adjudicated bankrupt by a couelsewhere?			
Have you at any time failed to sa to you as a judgment-debtor und Virgin Islands or elsewhere?			
Have you, in the last 10 years, b which elicited dishonest or unlaw			
Have you, in connection with management of any corporate, institution, within the last 10 year any jurisdiction civilly liable for other misconduct by you toward towards any members thereof?	partnership or unincorporated rs, been adjudged by a court in or any fraud, malfeasance or		
Has any body corporate, painstitution with which you we shareholder or controller, anywhoup or made any compromise or where they did not receive or settlement of their claims, either with it or within one year after your it?	ere associated as a director, ere, been compulsorily wound arrangement with its creditors have not yet received full er while you were associated		
Has any body corporate, pa institution with which you we shareholder or controller, anywh any securities commission, banki regulatory commission or body?	ere associated as a director, ere, been fined or censured by		

7. Experience in relevant business	NI.
Does the Applicant or some other person in an employment relationship with the Applicant possess practical experience in any form of business which would require authorisation or approval under the Securities and Investment Business Act. If Yes, please provide as an attachment and properly marked, a detailed explanation of the practical experience.	No
8. Declaration by the Proposed Authorised Representative	
I,, do hereby declare that the information provided	in this
application is true and accurate and that all documents submitted with this applic	ation in
respect thereof are authentic. I understand that providing false or misleading inform	nation in
respect of this application may cause the Commission to deny the application	and any
subsequent applications which may be submitted.	
Signed by:	
Name (Print):	
Date:	
BVI Financial Services Commission Use Only	
Date Received:	
Application Processed By:	
Date Considered By Commission:	
Anglianting States Assessed Buried Beforest	
Application Status: Approved Denied Deferred	
Reason(s) for denial or deferral (if applicable):	
Meason(s) for demar or deferrar (ii applicable).	

VIRGIN ISLANDS

Revision Date: 30 June 2013

#### DOCUMENT CHECKLIST

The following documents must be submitted together with this application for the Application to be considered complete. Where the Applicant is a corporate entity, this information must be submitted in relation to each director of the corporate entity.

- 1. A copy of the Memorandum and Articles of Association or other constitutional documents certified by the Registry of Corporate Affairs
- 2. Certified copies of academic and other qualifications
- 3. Resume or curriculum vitae—
  - (i) outlining the relevant qualifications and experience of the Applicant;
  - (ii) including the names, addresses and telephone numbers of previous employers
- **4.** Current job description for position for which approval is being sought
- **5.** Current organisational chart for regulated entity completing application (where applicable)
- **6.** Notarised copies of identification documents (e.g. passport identification pages)
- Professional reference from a person who can speak to the experience and ability of the Applicant
- **8.** Financial reference from a financial institution in respect of the Applicant
- Personal reference from an individual who has known the Applicant for at least 5 years
- 10. Certification of absence of criminal record
- Certification of absence of dishonesty, bankruptcy or any arrangement with creditors.

#### **NOTES**

- 1. This form should be completed by the Applicant for approval. Where the Applicant is a corporate entity, items 1 to 4 and item 6 should be completed by each director.
- 2. A non-refundable administration fee of \$1,000 must be submitted with this application form.
- 3. A police report must be submitted in respect of every Applicant. Where the Applicant is a corporate entity, a report must be submitted on behalf of every director. Where a police report cannot be obtained in a case where a criminal record exists, evidence of the nature of the criminal record, including description of proceedings, dates, circumstances and other related matters pertaining to the criminal record must be submitted with the Application. If a written judgment exists and can be obtained, this must be submitted.
- 4. Where it is found that the Applicant does possess a history of such, written information outlining the nature of the record, dates, description of proceedings, circumstances and other related matters pertaining to the record must be submitted with the Application.
- Please note that the Commission may request additional information from the Applicant for the purposes of completeness or verification.

6. An approval fee is required to be paid upon approval by the Commission of this application. This fee is payable in accordance with such instrument made pursuant to the Financial Services Commission Act or any regulatory legislation, or such directive as may be provided by the Commission.

### APPENDIX A

(Paragraph 25F)

# GUIDANCE ON CONTENT AND STRUCTURE OF THE MANUAL OF COMPLIANCE PROCEDURES

1. Under Section 34 of the Financial Services Commission Act, every regulated person shall establish and maintain a manual of compliance procedures, the implementation of which shall be overseen by the Compliance Officer.

## [Explanatory Note:

- (i) This Guidance on the Structure of the Manual of Compliance Procedures serves as a guide with respect to the structure and content of a manual of compliance procedures and is not definitive or exhaustive. The contents of the manual of compliance procedures will depend on the nature, size and complexity of the business activity undertaken by the regulated person. It is therefore the duty of every regulated person to ensure that it has in place an appropriate manual of compliance procedures that is properly and effectively suited to its business and for the Compliance Officer to have it implemented.
- (ii) The manual of compliance procedures should be reviewed periodically and any recommendations for any updates or revisions should be submitted to the board of directors of the regulated person for consideration and approval.]
- **2.** In preparing a manual of compliance procedures a regulated person shall have regard to the provisions of Division 4 of Part II of the Regulatory Code.

#### [Explanatory Note:

The manual of compliance procedures should provide sufficient information concerning the legal and practical framework to enable staff to apply general principles to specific situations that may be outside the precise scope of the manual.]

**3.** Although the manual of compliance procedures will cover specific tasks in detail, it should not be considered as simply a "tick box" checklist of procedures. A manual of compliance procedures should, apart from the general areas outlined in section 46 of the Regulatory Code at a minimum address the following:

# (a) Record Keeping and Disclosure

- (i) the records to be kept (for example, identification, transaction and accounting records);
- (ii) how records should be kept and whether it would be useful to provide pro forma records;
- (iii) how long records should be kept (those covered by the Anti-money Laundering Regulations and Anti-money Laundering and Terrorist Financing Code of Practice must be kept for a minimum period of 5 years);

- (iv) the risks (including legislative and regulatory) associated with keeping incorrect or insufficient records;
- (v) how records are to be stored (for example, hard or electronic records, in a safe, or secured filing cabinet); and
- (vi) how and when compliance is monitored (whether by the Compliance Officer or external auditor).

# (b) Know Your Customer (KYC), Client Acceptance and Due Diligence Procedures

- (i) the KYC, client acceptance and due diligence procedures, if not detailed in writing elsewhere (significant guidance is provided in the Anti-money Laundering and Terrorist Financing Code of Practice);
- (ii) the risks associated with a failure to apply KYC, client acceptance and due diligence procedures (in respect of customers, intermediaries and external service providers); and
- (iii) the procedures for the ongoing monitoring of clients and service providers.

#### (c) Training and Recruitment

- (i) a training manual indicating what type of programmes will be conducted;
- (ii) a staff training plan covering type and frequency of training and a succession plan (in respect of key personnel and new staff);
- (iii) who will provide staff training;
- (iv) staff training records;
- (v) the risks (legislative and regulatory) of inadequate staff training; and
- (vi) how the effectiveness of staff training will be assessed.

# (d) Compliance with Statutory Filing, Reporting and Other Regulatory Obligations

This should cover all statutory and regulatory obligations, including the procedures for reporting suspicious transactions to the Financial Investigation Agency. The manual should also identify persons responsible for compliance in respect of each obligation referred to above and indicate the procedures for recording and monitoring compliance.

### (e) Significant Complaints Handling

- (i) the person responsible for handling complaints;
- (ii) procedures for dealing with complaints (for example, the time period for an initial decision on complaints and which complaints should be referred to the Compliance Officer or other senior management);
- (iii) how complaints will be investigated;
- (iv) what action should be taken where complaints are found to be justified;

[Statutory Instrument]

Revision Date: 30 June 2013

- (v) records to be kept of complaints;
- (vi) communication with complainant; and
- (vii) monitoring of complaints handling.

## (f) Reporting Breaches of Compliance

The manual should include detailed procedures for reporting breaches of compliance, including reporting lines and penalties.

# [Explanatory Note:

The specific contents of a manual of compliance procedures will vary depending on the size and complexity of the regulated person's business activities. For example, a trust company will have specific trust and company management functions, and fund managers, banks and insurance companies will all have their own specific functions. It is for each regulated person to identify the scope of the material that should be embodied in its manual of compliance procedures.]

[Statutory Instrument]

# APPENDIX B

# (Paragraph 25F)

# REPORTING REQUIREMENTS

- 1. Section 34(7)(d) of the Financial Services Commission Act makes provisions for the Commission to require a Compliance Officer to prepare and submit to the Commission a report detailing the level of the regulated person's compliance with—
  - (a) the provisions of the Financial Services Commission Act and other relevant financial services legislation;
  - (b) the Regulatory Code, or any Guidance issued by the Commission, that applies to the regulated person; and
  - (c) any directives or practice directions issued by the Commission that apply to the regulated person.

### [Explanatory Note:

These reporting requirements provide guidance to the Compliance Officer as to the structure and contents of such a report. The report will vary depending on the type of business that the regulated person undertakes.]

**2.** The report submitted by the Compliance Officer shall at a minimum contain the matters outlined in section 48 of the Regulatory Code.

### [Explanatory Note:

The Commission may specify further details as to the manner and frequency of reporting by a Compliance Officer.]

[Statutory Instrument]

Revision Date: 30 June 2013

### APPENDIX C

(Paragraph 25F)

# GUIDANCE NOTES ON COMPLAINT MANAGEMENT

#### INTRODUCTION

These Guidance Notes essentially outline the requirement for regulated persons to establish and maintain a complaints procedure for the monitoring and handling of complaints.

Regulated persons must maintain a complaint register documenting complaints received and actions taken to address each complaint. It is to be noted that the provisions of these Guidance Notes are expected to be complied with fully.

- 1. (1) A regulated person must establish and maintain a complaints procedure for the monitoring and handling of complaints received by it in relation to the conduct of its business, activities and employees.
- (2) A regulated person must take reasonable steps to ensure that all of its employees are aware of the complaints procedure and of the duty to comply with it.
- **2.** The complaints procedure established and maintained by the regulated person should, at a minimum, address the following—
  - (a) the person responsible for handling complaints—
  - (b) procedures for dealing with complaints (for example, the time period for an initial decision on complaints and which complaints should be referred to the Compliance Officer or other senior management);
  - (c) how complaints are to be investigated;
  - (d) what action should be taken where complaints are found to be justified;
  - (e) records to be kept of complaints;
  - (f) communication with complainant; and
  - (g) monitoring of complaints handling.
- 3. A complaint must be considered by an officer or employee of suitable seniority who was not concerned in the matter or, where this is not possible, by another person of appropriate standing who is not an officer or employee of the regulated person, and a substantive response must be sent to the complainant within a reasonable period after the receipt of the complaint. While the response period may vary depending on the nature, complexity and investigation to be conducted into the complaint, it is expected that a substantive response should be sent within 4 weeks after the date of receipt of the complaint.
- **4.** After being received, a complaint shall be investigated and, if necessary, relevant action shall be taken to rectify the complaint.

- **5.** All complaints and follow-up actions shall be duly recorded in the complaints register, as shown in paragraph 11.
- **6.** The complaints register shall include the following information—
  - (a) complainant's name and address;
  - (b) date when complaint was made;
  - (c) date when complaint was reported to the person with authority to deal with complaints;
  - (d) details of the nature of the complaint;
  - (e) how and when the complaint was investigated; and
  - (f) what action was taken regarding the complaint.
- 7. The complaints register shall be used by all regulated persons. This register shall document complaints received by regulated persons and provide a record of the manner in which regulated persons respond to rectify complaints.
- **8.** The complaints register may be in summary form provided that a full record is kept elsewhere. A full record of each complaint and of the action taken in response to it shall be kept by the regulated person for at least 5 years after the date of the last response.
- **9.** The details of each complaint made to the regulated person, including investigations into the complaint and action(s) taken to rectify the subject matter of the complaint, shall be reviewed by senior management. Senior management shall sign off on the complaint form after it has been completed and reviewed.
- 10. If a customer registers a complaint with the regulated person and it is not dealt with satisfactorily in the first instance, the customer may issue the complaint to any member of senior management.
- 11. The complaints register shall include the following information:

COMPLAINT REGISTER		
Complainant's Name		
Complainant's Address		
Date Complaint Made		
Date Complaint Reported to Person with Authority to deal with Complaints		
Details of the Nature of Complaint		

[Statutory Instrument] Revision Date: 30 June 201

Date